

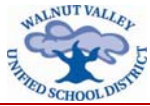
WALNUT VALLEY UNIFIED SCHOOL DISTRICT
880 South Lemon Avenue
Walnut, CA 91789

Request for Proposal # 120309-10

Service Provision of an Ethernet Metropolitan Area Network
(MAN)

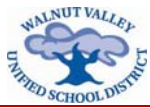
Proposal Submittal Date:
December 3, 2009 - 10:00 A.M. Sharp!

Ms. Ann Ferris
Director of Purchasing
Phone: 909-595-1261 x43420



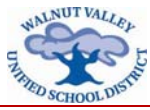
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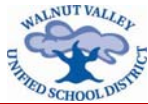
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2 Timeline of Events

EVENT	DATE
Release Request for Proposal (RFP) Documents	October 26, 2009 at 9:00am
Mandatory Site Walk (Starting at the Staff Development Meeting Room at the District Office complex, 880 S. Lemon Ave., Walnut, CA 91789)	November 10, 2009 at 10:00am Sharp
Last opportunity for Vendors to Submit Questions or Requests for Clarification	November 23, 2009 at 10:00pm
Receive and Open Proposals	December 3, 2009 at 10:00am Sharp
Evaluate Proposals and Interview with Selected Vendors	December 18, 2010
Contract Negotiations Complete	January 7, 2010
Board Approval of Vendor & Execute Agreement	January 22, 2010
<i>Note: All dates are preliminary and subject to revision</i>	



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3 Notice to Vendors

Notice is hereby given that the Walnut Valley Unified School District (hereinafter "WVUSD" or "District") of Los Angeles County, California, acting by and through its Governing Board ("Board"), will receive up to, but not later than, 10:00 A.M. on December 3, 2009, sealed proposals for the award of one or more contracts for District-Wide Ethernet Metropolitan Area Network Services (hereinafter "MAN") in accordance with the minimum specifications included herein.

Mandatory Site Walk/Vendors Conference: In accordance with Public Contract Code Section 6610, a mandatory site walk/vendors conference will be held at 10:00 A.M. on November 10, 2009 at the Staff Development Meeting Room, 880 So. Lemon Ave., Walnut, CA 91789. No one will be admitted after 10:00 A.M. The failure to attend the entire site walk will result in the Vendor's proposal being non-responsive.

In addition to issuing this RFP, WVUSD will post a Form 470 to seek Universal Service "E-Rate" discounts for the services sought by this RFP. The Form 470 will be posted within one calendar week of the release of this RFP, and can be found at the following website: <http://www.universalservice.org/sl/>.

Proposals must be sealed, marked with the **RFP #120309-10** and title "Service Provision of an Ethernet Metropolitan Area Network" and returned to the Purchasing Department of the Walnut Valley Unified School District, 880 South Lemon Avenue, Walnut, CA 91789, by the time and date listed above. Each proposal must conform with and be responsive to the RFP documents.

Copies of the Request for Proposal (RFP) may be obtained, at no charge, from <http://www.wvusd.k12.ca.us/WVUSD-RFP> or the District Purchasing Department 909-595-1261 x43420.

No vendor may withdraw any proposal for a period of ninety (90) calendar days after the date set for the opening of proposals.

The Governing Board of Education for the District has found that procurement of the MAN requested through this RFP qualifies as a procurement of computers, software, telecommunications equipment, microwave equipment or other related electronic equipment or apparatus in accordance with Public Contract Code section 20118.2(c). As set forth in Public Contract Code section 20118.2(a), the District may select a Vendor to provide MAN based on factors in addition to price including, but not limited to: Vendor financing, performance reliability, standardization, life-cycle costs, delivery timetables, support logistics, the broadest possible range of competing products and materials available, fitness of purchase, manufacturer's warranties, similar factors in the award of contracts for technology, telecommunications, related equipment, software and services, and any other factors set forth in this RFP.

After receiving the responses, WVUSD will review the responses, contact references, may interview one or more Vendors, segment the scope of the RFP into one or more sub-scopes, and complete a weighted scoring matrix for each respondent Vendor within each sub-scope. Basis of selection will be made on a combination of factors, including: price; support; ability of proposed service to meet functional and service level requirements; perceived quality of service architecture; availability and delivery schedule; conformance to the specifications contained in this request for proposal; financial standing; general competency of Vendor; and commitment to the California K-12 market, as well as any other factors that the District deems appropriate and in the best interest of the District.

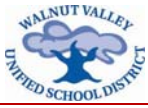
The Walnut Valley Unified School District reserves the right to accept or reject any or all proposals, or any combination thereof, or to waive any irregularities or informalities in any proposals or in the proposal process.

Governing Board of the Walnut Valley Unified School District

Jack LeBrun
Assistant Superintendent

Published: October 26, 2009, November 2, 2009

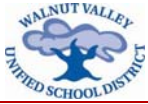
Deadline: December 3, 2009 at 10:00am Sharp



4 Proposal Documents to be Returned

The following forms must be completed and submitted on or before the Submittal Deadline:

<input checked="" type="checkbox"/>	Document
	Cover Letter
	Proposal Form Agreement
	Cloud Based MAN Pricing Worksheet
	Point-Point Based MAN Pricing Worksheet
	Service Level and Support Agreement List
	Comments List
	Requirements worksheet
	Price List for Any Ancillary Costs (Optional)
	General Information Required of Vendor
	SPIN Certificate of Understanding
	Non-Collusion Affidavit
	List of References
	Site Visit Certification
	Company Background (narrative response)
	Company Financial Condition (narrative response)
	Technical Specification (narrative response)
	Project Timeline and Team (narrative response)
	Southern California Presence (narrative response)
	Service Levels and Support Agreements (narrative response)
	Life Expectancy (narrative response)
	Acceptance and Turn-up (narrative response)
	Identification of Future Elements (narrative response)

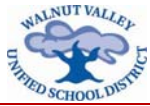


5 Terms and Conditions

The following terms and conditions shall govern the submission of proposals and any agreement resulting from this procurement. Vendors, by virtue of submission of a proposal, acknowledge and accept these terms and conditions. Vendors shall note that the use in the specifications of any term or phrase typically associated with particular, commercial available MAN services is coincidental and not intended to imply preference or bias toward those services.

Proposals which do not comply with instructions may be eliminated from further consideration. All proposals must contain all forms furnished in this request and be in printed form. Failure to execute all enclosed forms as required may result in disqualification.

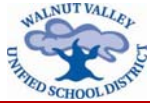
- 1) Preparation of Proposal Form. The Walnut Valley Unified School District ("District") invites proposals on the attached form to be submitted at the time and place stated in the Notice to Vendors. Proposals shall be submitted on the prescribed proposal forms, completed in full. All proposal items and statements shall be properly filled out. Numbers shall be stated both in words and in figures where so indicated, and where there is a conflict in the words and the figures, the words shall govern. The signatures of all persons signing the proposal shall be in longhand and in permanent blue ink. Prices, wording and notations must be in ink or typewritten. Erasures or other changes shall be noted over by signature of the Vendor.
- 2) Form and Delivery of Proposals. The proposal shall be made on the Proposal Schedule provided, and the complete proposal, together with any and all additional materials as required by the RFP Documents, shall be enclosed in a sealed envelope, addressed and delivered or mailed to the Purchasing Department of the District, mailing address: 880 South Lemon Avenue, Walnut, California 92789 and must be received on or before the time set forth in the Notice to Vendors. The envelope shall be plainly marked in the lower left hand corner with: the Vendor's name, address and phone number; and the RFP number. **It is the Vendor's sole responsibility to ensure that its proposal is received prior to the scheduled closing time for receipt of proposals.** In accordance with Government Code section 53068 and Public Contract Code section 4104.5, any proposal received after the scheduled closing time for receipt of proposals or after any extension due to material changes shall be returned to the Vendor unopened.
- 3) Signature. Any signature required on the RFP Documents must be signed in the name of the Vendor and must bear the signature of the person or persons duly authorized to sign the documents. All signatures must be in permanent blue ink. If Vendor is a corporation, the legal name of the corporation shall first be set forth, together with either: (1) two signatures: one from among the chairman of the board, president or any vice president (collectively, the "Operational Officers") and one from among the secretary, any assistant secretary, chief financial officer, or any assistant treasurer (collectively, the "Financial Officials"); or (2) one signature, provided that the corporate officer holds at least one office as an Operational Officer and one office as a Financial Officer for the corporation; or (3) one signature of an officer or agent, provided that a properly executed corporate resolution authorizing such person to sign on behalf of and bind the corporation is submitted with the proposal form. Such documents shall include the title of such signatories below the signature and shall bear the corporate seal. If Vendor is a joint venture or partnership, there shall be submitted with the proposal, certifications signed by authorized officers of each of the parties to the joint venture or partnership, naming the individual who shall sign all necessary documents for the joint venture or partnership and, should the joint venture or partnership be the successful Vendor, the individual who shall act in all matters relative to the



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Contract resulting therefrom for the joint venture or partnership. If Vendor is an individual, his/her signature shall be placed on such documents.

- 4) Modifications. Changes in or additions to the proposal form, recapitulations of the work proposed upon, alternative proposals, or any other modification of the proposal form which is not specifically called for in the RFP Documents may result in the District's rejection of the proposal. No oral or telephonic modification of any proposal submitted will be considered.
- 5) Erasures, Inconsistent or Illegible Proposals. The proposal submitted must not contain any erasures, interlineations, or other corrections unless each such correction creates no inconsistency and is suitably authenticated by affixing in the margin immediately opposite the correction the initials of the person(s) signing the proposal. In the event of inconsistency between words and figures in the proposal price, words shall control figures. In the event the District determines that any proposal is unintelligible, inconsistent or ambiguous, the District may reject such proposal as not being responsive.
- 6) Withdrawal of Proposals. Any proposal may be withdrawn, solely by written request, at any time prior to the scheduled closing time for receipt of proposals. All requests for proposal withdrawal must be accompanied by proof acceptable to the District which authorizes the individual requesting the proposal withdrawal to so act on behalf of the Vendor. No amendment, addendum or modification will be accepted after the proposal has been submitted to the District. If a change to a proposal that has been submitted is desired, the submitted proposal must be withdrawn and the replacement proposal submitted to the District prior to the scheduled closing time for receipt of proposals. No Vendor may submit more than one proposal. No Vendor may withdraw any proposal for a period of ninety (90) calendar days after the date set for the receipt of proposals.
- 7) Agreements. The Vendor selected will be required to enter into a contractual agreement with the District which incorporates various terms and conditions and a scope of work regularly utilized by the District for similar contracts. The proposed contractual agreement will comply with all applicable law and regulations. After selection of the successful Vendor, as determined by the District, discussions will ensue with Vendor regarding outstanding or additional contract terms. All terms, conditions and certificates contained in the RFP Documents shall be included in and made a part of the contract. A mutually acceptable contract must be negotiated and presented to the District's School Board for approval at the time of award.
- 8) Penalties for Non-Performance. Judgment of non-performance in regard to the system performance shall rest solely with District management. Failure to provide maintenance services in accordance with the requirements specified shall constitute an essential breach of contract and be subject to all applicable remedies of law.
- 9) Obtaining Information. The District reserves the right to obtain from any and all sources information concerning a Vendor which the District deems pertinent to this Request for Proposal and to consider such information in evaluating the Vendor's proposal. Upon reasonable notice to the Vendor, the District reserves the right to make on-site inspections of the Vendor's installations and any proposed permitted assignee's (as provided in the Agreement) facilities which the District deems pertinent and necessary to evaluate the Vendor's proposal and to consider any information received from such inspection in evaluating the Vendor's proposal.
- 10) Interpretation of Documents. If the Vendor is in doubt as to the true meaning of any part of the RFP Documents, or finds discrepancies in, or omissions from the specifications, a written request for an interpretation or correction thereof may be submitted to the District. The Vendor



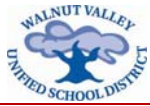
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submitting the request shall be responsible for its prompt delivery. Any interpretation or correction of the RFP Documents will be made solely at District's discretion and only by written addendum duly issued by the District and a copy of such addendum will be hand delivered, mailed, overnighted, e-mailed or faxed to each Vendor known to have received a set of the RFP Documents. No person is authorized to make any oral interpretation of any provision in the RFP Documents, nor shall any oral interpretation be binding on the District. Vendor shall become familiar with the specifications. **SUBMITTAL OF A PROPOSAL WITHOUT CLARIFICATIONS SHALL BE INCONTROVERTIBLE EVIDENCE THAT THE VENDOR HAS DETERMINED THAT THE SPECIFICATIONS ARE SUFFICIENT FOR BIDDING AND COMPLETING THE JOB; THAT VENDOR IS CAPABLE OF READING, FOLLOWING AND COMPLETING THE JOB IN ACCORDANCE WITH THE SPECIFICATIONS; AND THAT THE SPECIFICATIONS FALL WITHIN AN ACCEPTABLE STANDARD FOR SPECIFICATIONS.**

- 11) Data. The District provides information herein to assist Vendors in formulating their proposals. Although the District is providing this information in good faith, the District makes no warranty or representation about its accuracy, and the District does not intend any Vendor to rely solely on the accuracy of the information in submitting their proposal.
- 12) Award of Contract. The Walnut Valley Unified School District will be the sole judge of the quality, methodology, and suitability of the service offered by the Vendor in the proposal. The District reserves the right to reject any or all proposals, or to waive any irregularities or informalities in any proposals or in the proposal process. Pursuant to State of California Public Contract Code section 20118.2, the award of the Contract, if made by the District, will be by action of the governing board and be made to the Vendor whose proposal meets the evaluation standards set forth in this Request for Proposals and will be the most advantageous to the District with price and all other factors considered.
- 13) Basis of Selection. No commitment will be made to select a Vendor's system solely on the basis of price. Selection will be made on a combination of factors, including: price; support; ability of proposed service to meet functional and service level requirements; perceived quality of service architecture; availability and delivery schedule; conformance to the specifications contained in this request for proposal; financial standing; general competency of Vendor; and commitment to the California K-12 market; as well as any other factors that the District deems appropriate and in the best interest of the District.
- 14) Vendor References and Information. The District expressly reserves the right to reject the proposal of any Vendor who, upon investigation, has been determined to fail to complete similar contracts in a timely fashion or in a satisfactory manner. Such rejection would, if applicable, be based upon the principle that the Vendor poses a substantial risk of being unable to complete the work in a cost-effective, professional and timely manner.

In performing the above-described determination, the District reserves the right to utilize all possible sources of information in making its determination, including but not limited to: inquiries to regulatory state boards and agencies; Dun and Bradstreet credit reports, inquiries to companies and public entities for which the Vendor has previously performed work, reference checks and examination of all public records.

The Vendor must also demonstrate knowledge of school technology and should possess a working ability to perform similarly-sized work for a public agency. This knowledge and ability shall be shown by furnishing the names, current phone numbers, addresses, points of contact and

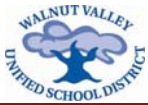


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scope of work of at least five (5) customers served within the past three (3) years with requirements similar to the needs of the Walnut Valley Unified School District. The District may reject your proposal if you fail to furnish the references in the complete format required.

- 15) Workers' Compensation. In accordance with the provisions of section 3700 of the Labor Code, the successful Vendor shall secure the payment of compensation to all employees. Vendor shall sign and file with District the following certificate prior to performing the work under this Contract: "I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that Code, and I will comply with such provisions before commencing the performance of the work of this contract." The form of such certificate is included as a part of the RFP Documents.
- 16) License. The Vendor shall be properly licensed according to applicable state law at the time the proposal was submitted. Any Vendor not so licensed is subject to penalties under the law, the Contract will be considered void and District shall have the right to bring an action against the unlicensed Vendor awarded the Contract for recovery of all compensation paid under the Contract.
- 17) Anti-Discrimination. It is the policy of the District that in connection with all work performed under contracts, there be no discrimination against any prospective or active employee engaged in the work because of race, color, ancestry, national origin, religious creed, sex, age, physical disability, mental disability, medical condition, or marital status. The Vendor agrees to comply with applicable Federal and California laws including, but not limited to, the California Fair Employment Practice Act, beginning with Government Code section 12900, and Labor Code section 1735. In addition, the Vendor agrees to require like compliance by any subcontractors employed on the work by any such Vendor.
- 18) Hold Harmless. Vendor shall defend, indemnify and hold harmless District and its officers, employees, agents and independent contractors from all liabilities, claims, actions, liens, judgments, demands, damages, losses, costs or expenses of any kind arising from death, personal injury, property damage or other cause based or asserted upon any act, omission, or breach connected with or arising from the progress of work or performance of service under this Agreement or the RFP Documents. As part of this indemnity, Vendor shall protect and defend, at its own expense, District and its officers, employees, agents and independent contractors from any legal action including attorneys fees or other proceeding based upon such act, omission, breach or as otherwise required by this Section.

Furthermore, Vendor agrees to and does hereby defend, indemnify and hold harmless District and its officers, employees, agents and independent contractors from every claim or demand made, and every liability, loss, damage, expense or attorneys fees of any nature whatsoever, which may be incurred by reason of:
 - a) Liability for (1) death or bodily injury to persons; (2) damage or injury to, loss (including theft), or loss of use of, any property; (3) any failure or alleged failure to comply with any provision of law or the RFP Documents; or (4) any other loss, damage or expense, sustained by any person, firm or corporation or in connection with the work called for in this Agreement or the RFP Documents, except for liability resulting from the sole or active negligence, or the willful misconduct of the District.

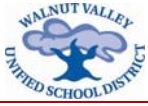


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- b) Any bodily injury to or death of persons or damage to property caused by any act, omission or breach of Vendor or any person, firm or corporation employed by Vendor, either directly or by independent contract, including all damages or injury to, loss (including theft), or loss of use of, any property, sustained by any person, firm or corporation, including the District, arising out of or in any way connected with work covered by this Agreement or the RFP Documents, whether said injury or damage occurs either on or off District property, but not for any loss, injury, death or damages caused by the sole or active negligence or willful misconduct of the District.
- c) Any dispute between Vendor and Vendor's subcontractors/suppliers/sureties, including, but not limited to, any failure or alleged failure of the Vendor (or any person hired or employed directly or indirectly by the Vendor) to pay any Subcontractor or Materialman of any tier or any other person employed in connection with the work and/or filing of any stop notice or mechanic's lien claims.

Vendor, at its own expense, cost, and risk, shall defend any and all claims, actions, suits, or other proceedings that may be brought or instituted against the District, its officers, agents or employees, on account of or founded upon any cause, damage, or injury identified in this Section and shall pay or satisfy any judgment that may be rendered against the District, its officers, agents or employees in any action, suit or other proceedings as a result thereof.

- 19) Surety Qualifications and Proof of Sufficiency; Payment and Performance Bonds. All surety companies which are admitted Surety insurers pursuant to California Code of Civil Procedure Section 995.120 and comply with the provisions of California Code of Civil Procedure Sections 995.630 and 995.660 shall be satisfactory to the District. Separate payment and performance bonds, each in an amount equal to 100% of the total contract amount, are required, and shall be provided to the District prior to execution of the contract and shall be in the form set forth in the Contract Documents.
- 20) Drug-Free Workplace Certification. Pursuant to Government Code section 8350 *et seq.*, the successful Vendor will be required to execute a Drug-Free Workplace Certificate upon execution of the Agreement. The Vendor will be required to take positive measures outlined in the certificate in order to insure the presence of a drug-free workplace. Failure to abide with the conditions set forth in the Drug-Free Workplace Act could result in penalties including termination of the Agreement or suspension of payment thereunder.
- 21) Criminal Records Check Certification and Related Requirements. The Vendor must comply with California Education Code sections 45122 through 45125.5. Every employee who will work at any site within WVUSD must be fingerprinted by a law enforcement agency and pass a criminal background check conducted by the DOJ. The successful Vendor and its subcontractors will be required to complete the Criminal Records Check Certification Form prior to commencing work on the Project.
- 22) Conduct Rules for Vendors. The District requires the Vendor to comply with all rules of conduct while performing work on District property. Vendor will need to execute the Conduct Rules for Vendors form upon award of contract.
- 23) Vendor's Proposal Costs. Any costs incurred by the Vendor to prepare and submit a proposal in response to this RFP shall be borne solely by the Vendor. WVUSD shall not be held responsible for any expenses incurred by any potential Vendor, and no reimbursement shall be made.



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- 24) SPIN. The District requires the Vendor to have a valid and current SPIN (Service Provider Identification Number) as issued by USAC (Universal Service Administration Company), as well as a valid and current FCC Registration Number (FCC-FRN). The SPIN and FCC-FRN must be established at the time of the proposal submittal. Vendors who do not currently have “green light” status will not be considered. The loss of “green light” status with the FCC shall render any contracts entered into with the Vendor to be, at the discretion of the District, immediately null and void.

Additionally, the Vendor must complete and return the certificate of understanding as found in this RFP.

- 25) E-Rate Compliance. Vendor is, and agrees to remain, in compliance with all current E-Rate program guidelines established by the Federal Communications Commission (FCC).

Information regarding eligibility of goods and services, invoicing requirements, documentation requirements and other program rules are available from the SLD by calling Schools and Libraries Division (SLD) of the Universal Service Administration Corporation (USAC) at 1-888-203-8100 or see their website at www.sl.universalservice.org.

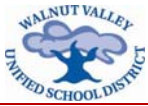
In all communications, including (but not limited to) invoices, any responses to this RFP, reports, and proposals, goods and services provided shall be clearly designated as “E-Rate Eligible”. Non-Eligible goods and services shall be clearly called out as 100% non-eligible or shall be ‘cost-allocated’ to show the percentage of eligible costs per SLD guidelines.

The annual E-Rate Funding Year begins on July 1 and expires on June 30 of each year. Regardless of contract ‘signing date’, goods and services requested in this RFP shall be delivered no earlier than the start of the 2010 Funding Year (July 1, 2010). To assure that all charges are eligible for E-Rate funding, contract renewal and expiration dates shall coincide with the start/end dates of the E-Rate funding years.

Vendors agree to conform to all E-Rate guidelines for the billing of discounts to the SLD. A current SPAC (Service Provider Annual Certification) form must be on file with USAC for the funding year 2010-2011 and for the subsequent years throughout the term of the contract. If the Vendor fails to file the appropriate forms with the SLD or fails to receive an SLD Vendor Number, then, at the discretion of the District, the contract may be terminated. Billing method will be in SPI form (Service Provider Invoice): The Vendor will only invoice Walnut Valley Unified School District for the E-Rate percentage that applies to the District. The Vendor will then invoice the SLD their percentage. The Vendor shall show the total charges, District portion and e-Rate portion on every invoice. The Vendor must also provide the name, title and telephone number for single point of contact for E-Rate questions.

The E-Rate program requires that all records be retained for at least five years. The Vendor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by SLD and or the District, whichever is sooner. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Vendor and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

- 26) Component & Infrastructure Availability. To implement the MAN service, WVUSD understands that certain infrastructure and components are currently available and others are future elements

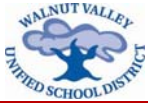


Metropolitan Area Network Request for Proposal

which must be implemented by the Vendor in order to “turn up” the service¹. The proposals submitted must identify which components and infrastructure are currently available and which are future elements. Further, for future elements, the Vendor must identify when the element will become available and what risks there are in regards to untimely delivery or compromised quality. Components and infrastructure which are not labeled by the Vendor as future elements may be assumed to be currently available by WVUSD, with the firm expectation that they will be available for service “turn up”.

- 27) Permits, Fees and Notices. The Vendor shall secure and pay for all permits and governmental fees, licenses, easements and inspections necessary for proper execution and completion of the project which are necessary after execution of the Contract and are legally required by any authority having jurisdiction over the project. The Vendor shall comply with and give notices required by any law, ordinance, rule, regulation, and lawful order of public authorities bearing on performance of the work. The Vendor shall perform all work in conformance with every law, statute, ordinance, building code, rule or regulation. The Vendor shall assume full responsibility for such work and shall bear the attributable cost of correction or project delay.
- 28) Delivery and Installation. It shall be the Vendor’s responsibility to insure timely delivery and installation of all specified components and services.
- 29) Vendor Inquiries. If you have any questions regarding the submission procedure regarding this proposal, contact Ms. Ann Ferris, Director of Purchasing, Walnut Valley Unified School District, 880 South Lemon Avenue, Walnut, CA 91789, 909-595-1261 x43420. If you have any questions about the technical specifications regarding this proposal, contact Mr. Creighton Grenoble via e-mail at cgrenoble@walnutvalley.k12.ca.us. All questions and requests for clarifications must be submitted by the date and time specified in the RFP Response Timeline; Answers will be sent according to this timeline as well. Questions submitted after this deadline will not be answered.
- 30) Communications. Vendors who contact any member of the Board of Trustees, administrators, or staff without following the above listed protocol may be eliminated from further consideration. Oral communications of District employees concerning this RFP shall not be binding on the District and shall in no way excuse the Vendor of his/her obligations as set forth in the RFP.
- 31) Non-Collusion Declaration. The respondents shall execute and include in their proposal a non-collusion declaration. Any offer without such affidavit, or in violation thereof, and also any contract let hereunder shall be absolutely void.
- 32) Taxes. The Vendor shall assume all taxes, including the taxes that might have to be paid in regards to the “Retail Sales Act of 1933” and acts amendatory thereto.
- 33) Subcontracting Procedure. No performance of the contract or any portion thereof shall be assigned or subcontracted by the Vendor without the expressed written consent of the District. Any attempt by the Vendor to assign or subcontract any performance of the terms of this contract without the expressed written consent of the District will constitute a breach of this contract. Whenever the Vendor is authorized by the District to subcontract or assign, the Vendor will include all the terms of the contract in each such subcontract or assignment.

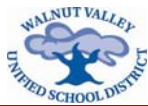
¹ For example, 1Gb GIBCs are currently available components; right-of-ways for proposed transmission links may be future elements.



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Every subcontractor shall be bound by the terms of the contract as far as it is applicable to the performance of the work. Nothing herein shall create any contract between any subcontractor and the District, or any obligation of the part of the District to pay, or see to the payment of any sums to any subcontractor by the Vendor.

- 34) News Releases. Until a contract resulting from this Request for Proposal is executed, no employee, agent or representative of any Vendor shall make available or discuss its proposal with the press, any elected or appointed official or officer of the District, or any employee, agent, or other representative of the District, unless specifically allowed to do so in the Request for Proposal or in writing by the District for the purposes of clarification and evaluation. Vendors shall not issue any news release(s) or make any statement to the news media pertaining to this Request for Proposal or any proposal and/or contract or work resulting therefrom without the prior written approval of the District which may be given or withheld in the District's sole and absolute discretion and then only in cooperation with the District.
- 35) Proposal Confidentiality. All proposals received shall remain confidential, to the extent permitted by law, until negotiations between the District and Vendor are complete; thereafter the proposals shall be deemed public records. In the event that a Vendor desires to have portions of its proposal remain confidential, it is incumbent upon the Vendor to identify those portions in its transmittal letter deposited with the proposal package. The transmittal letter must identify the page, the particular exemption(s) from disclosure and the contended justification for exemption upon which it is making its claim. Each page, or part thereof, claimed to be confidential must be clearly identified by the word "confidential" printed on the lower right hand corner of the page. The District will consider a Vendor's request(s) for confidentiality; however, the District will not be bound by the assertion that a page contains confidential material. An assertion by a Vendor that an entire volume of its proposal is confidential will not be honored. The District reserves the right to disclose all information in the proposal, even if the Vendor requests that it remain confidential, if the District determines that disclosure is not prohibited by law or court order. It is understood that the District is subject to the California Public Records Act (Gov. Code section 6550, *et seq.*). If a public records request is made to view Vendor's proprietary and confidential information, the District shall notify Vendor of the request and the date that such records will be released to the requester unless Vendor obtains a court order enjoining that disclosure. If Vendor fails to obtain a court order enjoining that disclosure, the District will release the requested information on the date specified. All materials submitted in response to this request will become the property of the District and will be returned only at the District's option and at the Vendor's expense.
- 36) Notification. Vendors whose proposals are rejected will be notified in writing at the address given in the proposal.
- 37) Insurance. Vendor shall take out, prior to commencing the work, and maintain, during the life of the contract, and shall require all subcontractors, if any, whether primary or secondary, to take out and maintain the following policies issued by insurance companies authorized to transact business in the State of California and which comply with all requirements of the Department of Insurance for the State of California:
- a) Worker's Compensation
 - b) General Liability
 - i) Injury or accidental death

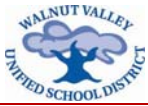


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\$1,000,000.00 Aggregate	Each Occurrence	\$2,000,000.00
ii) Bodily Injury:		
\$1,000,000.00 Aggregate	Each Occurrence	\$2,000,000.00
iii) Property Damage:		
\$1,000,000.00 Aggregate	Each Occurrence	\$2,000,000.00

The District must be named as an additional insured party on these policies and shall be notified in writing by the insurance carrier of any change in or cancellation of coverage. The endorsement certifications must be completed and returned with the contract documents by the awarded Vendor. Vendor shall complete and return the attached Insurance Documents & Endorsements certification.

- 38) Equal Opportunity Employer. All Vendors must indicate their compliance with Federal, State of California and District equal opportunity requirements. It is the policy of the Walnut Valley Unified School District Board of Education that in connection with all work performed with the District there shall be no discrimination against any prospective or active employee engaged in the work because of race, color, ancestry, national origin, sex, or religious creed. Therefore, the Vendor agrees to comply with applicable Federal and California Laws including, but not limited to, the California Fair Employment Housing Act.
- 39) Service Performance. Not restricted by any other item, condition, disclaimer, warranty or guarantee, the Vendor represents and warrants that the service will perform the functions described in its specifications and its proposal and the service will meet proposed service levels and at the cost set forth. This includes properly integrating with currently existing elements of the WVUSD network.
- 40) Invoicing and Payment Schedule. Once the service is fully “turned up” and accepted by WVUSD, the Vendor may invoice WVUSD monthly for the agreed upon monthly service charge and for the agreed upon number of months. Vendor shall include with its invoice a line-item account of the costs and materials used during that month. WVUSD may reduce the amount paid for a month when agreed upon service levels are not achieved pursuant to procedures set forth in the contract between the District and the Vendor. Any agreed-upon, one-time (i.e., non-recurring) charges shall be invoiced within 120 days after the Vendor and District agree that the related work is complete.
- 41) Cancellation for Insufficient or Non-Appropriated Funds. The Vendor hereby agrees and acknowledges that monies utilized by the District to purchase the services listed in this proposal are public money appropriated by the State of California, the Federal Government under the E-Rate program, or acquired by the District from similar public sources and is subject to variation. The District fully reserves the right to cancel this proposal at any time and/or to limit quantities of items due to non-availability or non-appropriation of sufficient funds.
- 42) Contract Term and Extensions. The total term of the contract shall be for either three (3) or five (5) years. The District is requesting the option to extend, at its sole discretion, the contract on an annual basis. Acceptance testing will begin when components are installed, the service has been “turned up”, and the Vendor informs the District that the service is functioning according to



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specifications and agreed upon service levels. Once so informed, the District shall confirm that the service is “turned up” and either accept the service or provide a notice of why the service is not accepted. The contract will begin on July 1, 2010 and conclude on either June 30, 2013 or June 30, 2015 depending on which contract term is chosen.

- 43) Prevailing Law. In the event of any conflict or ambiguity between these instructions and State and Federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services to be performed under the proposal shall conform to all applicable requirements.
- 44) Governing Law and Venue. In the event of litigation, the proposal, specifications and related matters shall be governed by and construed only in accordance with the laws of the State of California. Venue shall only be with the appropriate state or federal court located in Los Angeles County, California.
- 45) Acceptance Testing. Acceptance testing will begin when components are installed, the service has been “turned up”, and the Vendor informs the District that the service is functioning according to specifications and agreed upon service levels.
- 46) Clarifications and Corrections. The right is reserved, as the interests of the District may require, to revise or amend the RFP Documents prior to the date set for opening proposals. Such revisions and amendments, if any, will be announced by an addendum or addenda to this Request for Proposals. If the revisions and amendments are of a nature which require material changes, the date set for the opening of the proposals may be postponed by such number of days as in the opinion of the District will enable Vendors to revise their proposals to account for such changes. In such cases, the addendum will include an announcement of the new date for opening proposals. Any clarifications or corrections to the RFP Documents will not be considered valid unless it is provided in writing by the District to all Vendors as a numbered Addendum.
- 47) Prevailing Wage. Wage rates for this Project shall be in accordance with the general prevailing rate of holiday and overtime work in the locality in which the work is to be performed for each craft, classification, or type of work needed to execute the contract as determined by the Director of the Department of Industrial Relations. Copies of schedules of rates so determined by the Director of the Department of Industrial Relations are on file at the administrative office of the District and are also available from the Director of the Department of Industrial Relations.

The following Labor Code sections are hereby referenced and shall be made a part of the contract and Vendor stipulates to the provisions contained therein.
 - a) Chapter 1 of Part 7 of Division 2 of the Labor Code (Section 1720 et seq.)
 - b) California Code of Regulations, Title 8, Chapter 8, Subchapters 3 & 4 (Section 16000 et seq.)
- 48) Listing Subcontractors. Each Vendor shall submit with his response, on the form furnished with the RFP Documents, a list of the names, license numbers and locations of the places of business of each subcontractor who will perform work or labor or render service to the Vendor in or about the project.



5.1 WORKERS' COMPENSATION CERTIFICATE

Labor Code Section 3700

"Every employee except the state shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this state.
- (b) By securing from the Director of Industrial Relations a certificate of consent to self-insure either as an individual employer, or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employee.
- (c) For any county, city, city and county, municipal corporation, public district, public agency, or any political subdivision of the state, including each member of a pooling arrangement under a joint exercise of powers agreement (but not the state itself), by securing from the Director of Industrial Relations a certificate of consent to self-insure against workers' compensation claims, which certificate may be given upon furnishing proof satisfactory to the director of ability to administer workers' compensation claims properly, and to pay workers' compensation claims that may become due to its employees. On or before March 31, 1979, a political subdivision of the state which, on December 31, 1978, was uninsured for its liability to pay compensation, shall file a properly completed and executed application for a certificate of consent to self-insure against workers' compensation claims. The certificate shall be issued and be subject to the provisions of Section 3702."

I am aware of the provisions of Section 3700 of the Labor Code which require every employee to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provisions before commencing the performance of the work of this contract. If Vendor is a corporation, this Certification shall be executed by either the chairman of the board, president, or vice president, and if a different individual, also by the secretary, chief financial officer, or assistant treasurer.

(Proper Name of Vendor)

By _____ By _____

(Signature of Authorized Signor)

(Signature of Authorized Signor)

(Title of Signor)

(Title of Signor)

In accordance with Article 5 (commencing at Section 1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the awarding body prior to performing any work under this contract.)



5.2 DRUG-FREE WORKPLACE CERTIFICATION

This Drug-Free Workplace Certification form is required from all successful Vendors pursuant to the requirements mandated by Government Code Section 8350 et seq., the Drug-Free Workplace Act of 1990. The Drug-Free Workplace Act of 1990 requires that every person or organization awarded a contract or grant for the procurement of any property or service from any State agency must certify that it will provide a drug-free workplace by doing certain specified acts. In addition, the Act provides that each contract or grant awarded by a State agency may be subject to suspension of payments or termination of the contract or grant, and the Vendor or grantee may be subject to debarment from future contracting, if the contracting agency determines that specified acts have occurred.

Pursuant to Government Code Section 8355, every person or organization awarded a contract or grant from a State agency shall certify that it will provide a drug-free workplace by doing all of the following:

- 1) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited in the person's or organization's workplace and specifying actions which will be taken against employees for violations of the prohibition;
- 2) Establishing a drug-free awareness program to inform employees about all of the following:
 - a) The dangers of drug abuse in the workplace;
 - b) The person's or organization's policy of maintaining a drug-free workplace;
 - c) The availability of drug counseling, rehabilitation and employee-assistance programs;
 - d) The penalties that may be imposed upon employees for drug abuse violations;
- 3) Requiring that each employee engaged in the performance of the contract or grant be given a copy of the statement required by subdivision (a) and that, as a condition of employment on the contract or grant, the employee agrees to abide by the terms of the statement.

I, the undersigned, agree to fulfill the terms and requirements of Government Code Section 8355 listed above and will publish a statement notifying employees concerning (a) the prohibition of controlled substance at the workplace, (b) establishing a drug-free awareness program, and (c) requiring that each employee engaged in the performance of the contract be given a copy of the statement required by Section 8355(a) and requiring that the employee agree to abide by the terms of that statement.

I also understand that if the DISTRICT determines that I have either (a) made a false certification herein, or (b) violated this certification by failing to carry out the requirements of Section 8355, that the contract awarded herein is subject to termination, suspension of payments, or both. I further understand that, should I violate the terms of the Drug-Free Workplace Act of 1990, I may be subject to debarment in accordance with the requirements of Section 8350 et seq.

I acknowledge that I am aware of the provisions of Government Code Section 8350 et seq. and hereby certify that I will adhere to the requirements of the Drug-Free Workplace Act of 1990.

VENDOR

Date: _____

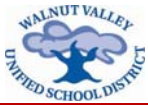
By: _____

Its: _____

Date: _____

By: _____

Its: _____



5.3 CRIMINAL RECORDS CHECK CERTIFICATION (VENDOR FINGERPRINTING REQUIREMENTS)

_____ certifies that it has performed one of the following:

[Name of contractor/consultant]

- Pursuant to Education Code Section 45125.1, Vendor has conducted criminal background checks, through the California Department of Justice, of all employees providing services to the Walnut Valley Unified School District, pursuant to the contract/purchase order dated _____, and that none have been convicted of serious or violent felonies, as specified in Penal Code Sections 1192.7(c) and 667.5(c), respectively.

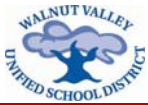
As further required by Education Code Section 45125.1, attached hereto as Attachment “A” is a list of the names of the employees of the undersigned who may come in contact with pupils.

OR

- Pursuant to Education Code Section 45125.2, Vendor will ensure the safety of pupils by one or more of the following methods:
 - 1) The installation of a physical barrier at the worksite to limit contact with pupils.
 - (2) Continual supervision and monitoring of all employees of the entity by an employee of the entity whom the Department of Justice has ascertained has not been convicted of a violent or serious felony.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Date _____, 20____	_____ [Name of Vendor/Consultant]
	_____ By its: _____



5.4 CONDUCT RULES FOR VENDORS

Each Vendor/sub subcontractors, when performing work on WALNUT VALLEY UNIFIED SCHOOL DISTRICT property shall adhere to the following rules of conduct:

- 1) Professional and courteous conduct is expected and will be displayed at all times.
- 2) Interaction with students, staff, and/or other visitors is prohibited with the exception of designated administrators.
- 3) The use of profanity and/or disparaging language will not be tolerated.
- 4) All Vendors/subcontractors shall wear a means of identification on site when school is in session which must be approved by the District prior to commencement of work.
- 5) All Vendors/ subcontractors shall remain in the vicinity of his/her work and will not stray to other areas of the property not involved in the project, including student and staff toilet facilities.
- 6) Pursuant to Government Code Section 8350 et. seq., the WALNUT VALLEY UNIFIED SCHOOL DISTRICT is a drug-free workplace. This policy shall be strictly enforced.
- 7) Alcoholic beverages are prohibited from being consumed or brought on any District property.
- 8) The use of any tobacco products on District property is strictly prohibited.
- 9) Any lewd, obscene or otherwise indecent acts, words, or behavior by any Vendor / subcontractor shall not be tolerated.
- 10) All Vendors / subcontractors shall conform to a dress code whereby:
 - a) No clothing that contains violent, suggestive, derogatory, obscene, or racially biased material may be worn.
 - b) Garments, accessories or personal grooming artifacts with slogans, graphics, or pictures promoting drugs, alcohol, tobacco, or any other controlled substances which are prohibited to minors will not be allowed.
- 11) No fire arms are allowed on campuses/District property.

Non-compliance with any of the above-stated rules of conduct by any Vendor/sub subcontractors may be sufficient grounds for immediate removal from the job site and termination of the contract.

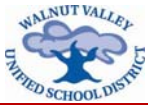
I acknowledge that I am aware of the above-stated rules of conduct and hereby certify that all of my Company's employees, consultants, suppliers, and/or any sub subcontractors will adhere to these provisions.

Date

Authorized Signature

Print Name

Company



5.5 PAYMENT BOND

PAYMENT BOND

KNOW ALL MEN BY THESE PRESENTS:

THAT WHEREAS, Walnut Valley Unified School District (sometimes referred to hereinafter as "Obligee") has awarded to _____ (hereinafter designated as the "VENDOR"), an agreement for the work described as follows: _____ (hereinafter referred to as the "Public Work"); and

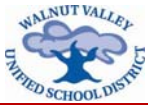
WHEREAS, said VENDOR is required to furnish a bond in connection with said Contract, and pursuant to California Civil Code Section 3247;

NOW, THEREFORE, We, _____, the undersigned VENDOR, as Principal; and _____, a corporation organized and existing under the laws of the State of _____, and duly authorized to transact business under the laws of the State of California, as Surety, are held and firmly bound unto Walnut Valley Unified School District and to any and all persons, companies, or corporations entitled by law to file stop notices under California Civil Code Section 3181, or any person, company, or corporation entitled to make a claim on this bond, in the sum of _____ Dollars (\$_____), said sum being not less than one hundred percent (100%) of the total amount payable by said Obligee under the terms of said Contract, for which payment will and truly to be made, we bind ourselves, our heirs, executors and administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that if said Principal, its heirs, executors, administrators, successors, or assigns, or subcontractor, shall fail to pay any person or persons named in Civil Code Section 3181; or fail to pay for any materials, provisions, or other supplies, used in, upon, for, or about the performance of the work contracted to be done, or for any work or labor thereon of any kind, or for amounts due under the Unemployment Insurance Code, with respect to work or labor thereon of any kind; or shall fail to deduct, withhold, and pay over to the Employment Development Department, any amounts required to be deducted, withheld, and paid over by Unemployment Insurance Code Section 13020 with respect to work and labor thereon of any kind, then said Surety will pay for the same, in an amount not exceeding the amount herein above set forth, and in the event suit is brought upon this bond, also will pay such reasonable attorneys' fees as shall be fixed by the court, awarded and taxed as provided in California Civil Code Sections 3247 et. seq.

This bond shall inure to the benefit of any person named in Civil Code Section 3181 giving such person or his/her assigns a right of action in any suit brought upon this bond.

It is further stipulated and agreed that the Surety of this bond shall not be exonerated or released from the obligation of the bond by any change, extension of time for performance, addition, alteration or modification in, to, or of any contract, plans, or specifications, or agreement pertaining or relating to any scheme or work of improvement herein above described; or pertaining or relating to the furnishing of labor, materials, or equipment therefor; nor by any change or modification of any terms



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of payment or extension of time for payment pertaining or relating to any scheme or work of improvement herein above described; nor by any rescission or attempted rescission of the contract, agreement or bond; nor by any conditions precedent or subsequent in the bond attempting to limit the right of recovery of claimants otherwise entitled to recover under any such contract or agreement or under the bond; nor by any fraud practiced by any person other than the claimant seeking to recover on the bond; and that this bond be construed most strongly against the Surety and in favor of all persons for whose benefit such bond is given; and under no circumstances shall the Surety be released from liability to those for whose benefit such bond has been given, by reason of any breach of contract between the DISTRICT and the VENDOR or on the part of any obligee named in such bond; that the sole condition of recovery shall be that the claimant is a person described in California Civil Code Sections 3110 and 3112, and who has not been paid the full amount of his or her claim; and that the Surety does hereby waive notice of any such change, extension of time, addition, alteration or modification herein mentioned.

IN WITNESS WHEREOF, we have hereunto set our hands and seals this _____ day of _____, 20____.

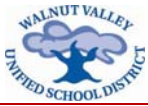
PRINCIPAL/VENDOR:

By: _____

SURETY:

By: _____

Attorney-in-Fact



5.6 PERFORMANCE BOND

CONTRACT PERFORMANCE BOND

KNOW ALL MEN BY THESE PRESENTS:

THAT WHEREAS, Walnut Valley Unified School District (sometimes referred to hereinafter as "Obligee") has awarded to _____ (hereinafter designated as the "VENDOR"), an agreement for the work described as follows: _____ (hereinafter referred to as the "Public Work"); and

WHEREAS, the work to be performed by the VENDOR is more particularly set forth in that certain contract for said Public Work dated _____, (hereinafter referred to as the "Contract"), which Contract is incorporated herein by this reference; and

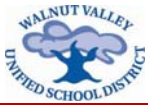
WHEREAS, the VENDOR is required by said Contract to perform the terms thereof and to provide a bond both for the performance and guaranty thereof.

NOW, THEREFORE, we, _____, the undersigned VENDOR, as Principal, and _____, a corporation organized and existing under the laws of the State of _____, and duly authorized to transact business under the laws of the State of California, as Surety, are held and firmly bound unto Walnut Valley Unified School District in the sum of _____ Dollars (\$_____), said sum being not less than one hundred percent (100%) of the total amount payable by said Obligee under the terms of said Contract, for which amount well and truly to be made, we bind ourselves, our heirs, executors, administrators, successors, and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH THAT, if the bounded VENDOR, his or her heirs, executors, administrators, successors or assigns, shall in all things stand to and abide by, and well and truly keep and perform the covenants, conditions, and agreements in said Contract and any alteration thereof made as therein provided, on his or her part, to be kept and performed at the time and in the manner therein specified, and in all respects according to their intent and meaning; and shall faithfully fulfill guarantees of all materials and workmanship; and indemnify, defend and save harmless the Obligee, its officers and agents, as stipulated in said Contract, then this obligation shall become null and void; otherwise it shall be and remain in full force and effect.

For value received, the Surety hereby stipulates and agrees that no change, extension of time, alteration, or addition to the terms of the Contract, or to the work to be performed thereunder, or the Specifications accompanying the same shall in any way affect its obligations on this bond, and it does hereby waive notice of any such change, extension of time, alteration, or addition to the terms of the Contract, or to the work, or to the Specifications.

No final settlement between the Obligee and the VENDOR shall abridge the right of any beneficiary hereunder, whose claim may be unsatisfied.



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VENDOR and Surety agree that if the Obligee is required to engage the services of an attorney in connection with enforcement of the bond, VENDOR and Surety shall pay Obligee's reasonable attorneys' fees incurred, with or without suit, in addition to the above sum.

In the event suit is brought upon this bond by the DISTRICT and judgment is recovered, the Surety shall pay all costs incurred by the DISTRICT in such suit, including reasonable attorneys' fees to be fixed by the Court.

IN WITNESS WHEREOF, we have hereunto set our hands and seals this ____ day of _____, 20__.

PRINCIPAL/VENDOR:

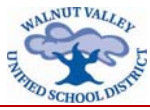
By: _____

SURETY:

By: _____
Attorney-in-Fact

The rate of premium on this bond is _____ per thousand.

The total amount of premium charged: \$_____ (This must be filled in by a corporate surety).



5.7 INSURANCE DOCUMENTS AND ENDORSEMENTS

The following insurance endorsements and documents must be provided to the Walnut Valley Unified School District within five (5) calendar days after receipt of notification of award. If the chosen Vendor fails to provide the documents required below, the District may award the contract to another Vendor or release all Vendors. All insurance provided by the Vendor shall fully comply with the requirements set forth in the RFP Documents.

- 1. General Liability Insurance: Certificate of Insurance with all specific insurance coverages set forth in RFP Documents, proper Project description, designation of the District as the Certificate Holder, a statement that the insurance provided is primary to any insurance obtained by the District and minimum of 30 days' cancellation notice. Vendor shall also provide required additional insured endorsement(s) designating all parties required in the RFP Documents. The additional insured endorsement shall be an ISO CG 20 10 (11/85) or ISO CG 20 37 (10/01) or their equivalent as determined by the District.

Incidents and claims are to be reported to the insurer at:

Attn:

(Title) (Department)

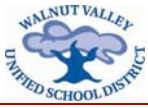
(Company)

(Street Address)

(City) (State) (Zip Code)

(_____) _____
(Telephone Number)

- 2. Workers' Compensation/ Employer's Liability Insurance: Certificate of Workers' Compensation Insurance meeting the coverages and requirements set forth in the RFP Documents, minimum of 30 days' cancellation notice, proper Project description, waiver of subrogation and any applicable endorsements.



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3. Automobile Liability Insurance: Certificate of Automobile Insurance meeting the coverages and requirements set forth in the RFP Documents, minimum 30 days' cancellation notice, any applicable endorsements and a statement that the insurance provided is primary to any insurance obtained by the District.

Incidents and claims are to be reported to the insurer at:

Attn:

(Title) (Department)

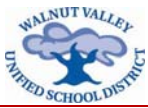
(Company)

(Street Address)

(City) (State) (Zip Code)

(_____) _____
(Telephone Number)

DATE: _____	_____ VENDOR
	By: _____ Signature

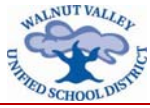


Metropolitan Area Network Request for Proposal

5.8 DESIGNATION OF SUBCONTRACTORS FORM

Description & Portion of Work#	Name of Subcontractor#	Location & Place of Business#	License Number#

DATED: _____	_____ Proper Name of Bidder
	By: _____ _____ _____ (Signature of Bidder)
	Address: _____ _____ _____ Phone: _____ _____



6 Statement of Purpose and Scope of Project

6.1 INTRODUCTION

WVUSD seeks to dramatically improve the quality, performance and cost structure of its metropolitan area network (MAN). The District is requesting proposals from qualified telecommunication service firms to provide MAN services. The District expects to select MAN services from one or more service providers, and subsequently replace the majority, if not all, of the current MAN.

The District's understanding is that, given the current state of the art, there are two general architectures for providing MAN services:

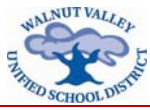
1. Point-to-Point – The service involves the provision and management of dedicated, direct connections between two sites. These connections may be via physical media (i.e., fiber optic cable) that is run between the two sites; it may also be via radio transmission (i.e., involving transceivers, or transmitters and receivers).
2. Cloud – In this architecture, each site is connected to networking infrastructure of the service provider, and the service provider handles the transmission of traffic (within the “cloud”) between the sites.

The District will consider proposals that involve either architecture, and has prepared pricing worksheets to accommodate both architectures. In selecting services from the respondents (as well as from current service providers), the District may:

- Proceed with a single Vendor, with a single architecture
- Proceed with a single Vendor, with a hybrid of architectures
- Proceed with more than one Vendor, with a single architecture
- Proceed with more than one Vendor, with a blend of architectures

This project is contingent upon available funding from the federal E-Rate program (Schools and Libraries Division) and the Walnut Valley Unified School District and may or may not be undertaken at WVUSD's sole discretion. In addition, WVUSD will require that the awarded service provider ensure that all eligible components of service are filed with the California Public Utilities Commission (CPUC) and are eligible for the California Teleconnect Fund (CTF) discount.

Based on the timing of this funding, the District desires new service to start on July 1, 2010 and is interested in contract periods of either three or five years. Monthly pricing is requested in the worksheets for both of these terms.



6.2 ABOUT WALNUT VALLEY UNIFIED SCHOOL DISTRICT

6.2.1 Background

WVUSD provides K-12 public education within the cities of Walnut, Diamond Bar and City of Industry; and in the County of Los Angeles, in California. Annual enrollment is approximately 15,500 and is currently fairly stable. There are about 780 certificated (teachers and administrators) and 580 classified staff. Our website is <http://www.wvusd.k12.ca.us>.

The District consists of 16 sites as follows:

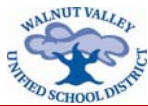
- One District Office (District Administrative Complex)
- Two high schools
- One alternative/continuation high school (about the size of an elementary school)
- Three middle schools
- Nine elementary schools
- A number of daycare and preschool facilities, co-located with other sites

6.2.2 Data Centers

The District's primary data center is located in the District Office. The vast majority of the District's voice and data traffic is from the other school sites to the District Office, and from the District Office to the Internet or telephone network.

The District is interested in having a second data center for business continuity and disaster recovery purposes. The timing for creating this second data center is unknown at this time. This data center will be located in one of two places:

- Diamond Bar High School
- A co-location facility



6.2.3 Site Locations

Elementary Schools²:

Castle Rock Elementary
2975 Castle Rock Road
Diamond Bar, CA 91765
909-598-5006

C J Morris Elementary
19875 East Calle Baja
Walnut, CA 91789
909-594-0053

Collegewood Elementary
20725 Collegewood Dr
Walnut, CA 91789
909-598-5308

Evergreen Elementary
2450 Evergreen Springs Drive
Diamond Bar, CA 91765
909-994-1041

Maple Hill Elementary
1350 Maple Hill Road
Diamond Bar, CA 91765
909-861-6224

Quail Summit Elementary
23330 Quail Summit Drive
Diamond Bar, CA 91765
909-861-3004

Vejar Elementary
20222 Vejar Road
Walnut, CA 91789
909-594-1434

Westhoff Elementary
20151 Amar Road
Walnut, CA 91789
909-594-6483

Middle Schools:

Chaparral Middle School
1405 South Spruce Tree Drive
Diamond Bar, CA 91765
909-861-6227

South Pointe Middle School
20671 Larkstone Drive
Diamond Bar, CA 91765
909-595-8171

Suzanne Middle School
525 Suzanne Road
Walnut, CA 91789
909-594-1657

High Schools:

Ron Hockwalt Academies
476 Lemon Ave
Walnut, CA 91789
909-594-0776

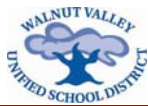
Walnut High School
400 N. Pierre Road
Walnut, CA 91789
909-594-1333

Diamond Bar High
21400 Pathfinder Road
Diamond Bar, CA 91765
909-594-1405

District Office (includes Walnut Elementary):

Walnut Valley Unified School District
880 S. Lemon Ave.
Walnut, CA 91789
909-595-1261

² Walnut Elementary has been excluded from this list. It is immediately adjacent to, and has fiber connectivity with, the District Office. Accordingly, these two sites may be treated as one physical site (namely, the District Office).



6.3 DISTRICT NETWORK

6.3.1 Current District Network Overview

The District currently has point to point T1s from Verizon. A SONET WAN connects all sites; elementary schools have one T1 connection to this network, middle schools have three T1 connections, and high schools have four T1 connections (except Ron Hockwalt Academy, which has three). Bandwidth is reserved on these links dynamically for voice traffic in the edge router for each site. These routers are Cisco 3640, 3620, or 2651XM units, and they provide the only point of convergence for voice and data at each site, as well as the interface to the SONET WAN.

All facilities have network (IP) connectivity, primarily via Category 5e cabling to 1 Gb switches. The vast majority of the switching infrastructure at WVUSD is manufactured by Cisco and is quite current. The core switches are Catalyst 6506E and 6509E units. The edge switches are C3560G units. These configurations were chosen to provide the most flexibility in enhancing workstation connectivity and security while providing infrastructure likely to be needed for the next generation voice solution.

The District network is logically segmented. Each site has a segment for voice and a segment for data. In addition, at the District Office Data Center, there are server farm, DMZ and Internet segments. Firewalls (Checkpoint Firewall-1) control access between the segments.

A project is well underway to provide wireless access at every site. The solution is based on Cisco hardware, and involves site based wireless access points and District office based wireless controller devices (which we anticipate will increase data traffic between the sites and the District Office).

In order to maximize the data capacity of the existing T1-based WAN, the District has implemented Cisco Wide Area Application Services. Each T1-connected site has a WAE-674 or WAE-674 unit, and the district office has a WAE-7341 unit, to accommodate the typical aggregated data traffic flow. Voice traffic at each site traverses only the site's edge router, where it has priority over the data traffic coming from the WAAS unit.

Appletalk and IPX are not routed.

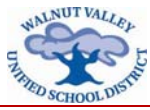
Internet connectivity is solely provided by the District Office Data Center, which has a partial DS3 with 24Mbps of bandwidth.

6.3.2 Bandwidth Terms and Abbreviations

Throughout the RFP and all its attachments, as well as in any response submitted to the District, the following abbreviations are understood to have the following meanings:

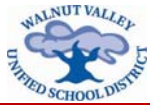
- Mb - Megabits per second
- MB - Megabytes per second
- Gb - Gigabits per second
- GB - Gigabytes per second

For consistency and to avoid any misunderstanding, the District suggests that only megabits (Mb) and gigabits (Gb) be used in your response.



6.3.3 Current and Anticipated Bandwidth Usage

Link (From District Office to:)	Current Bandwidth Usage (Mb)	Minimum Bandwidth Anticipated to be Requested at Turn-up (Mb)	Bandwidth Anticipated to be Requested at Start of 3rd Contract Year (Mb)	Maximum Bandwidth Anticipated Through 2015 (Mb)
Castle Rock Elementary	1.5	3.0	10.0	100.0
C J Morris Elementary	1.5	3.0	10.0	100.0
Collegewood Elementary	1.5	3.0	10.0	100.0
Evergreen Elementary	1.5	3.0	10.0	100.0
Maple Hill Elementary	1.5	3.0	10.0	100.0
Quail Summit Elementary	1.5	3.0	10.0	100.0
Vejar Elementary	1.5	3.0	10.0	100.0
Westhoff Elementary	1.5	3.0	10.0	100.0
Chaparral Middle School	4.5	8.0	24.0	1,000.0
South Pointe Middle School	4.5	8.0	24.0	1,000.0
Suzanne Middle School	4.5	8.0	24.0	1,000.0
Ron Hockwalt Academies	4.5	5.0	20.0	100.0
Walnut High School	6.0	12.0	100.0	1,000.0
Diamond Bar High School	6.0	12.0	100.0	2,000.0
DR/Co-Lo Site	0.0	0.0	1,000.0	2,000.0
Internet	24.0	24.0	45.0	100.0



6.4 REQUIREMENTS, SERVICE LEVELS AND SUPPORT

6.4.1 Requirement for the MAN

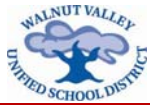
The District's requirements for the MAN are itemized in the attached "Requirements Worksheet". They are placed there to expedite your response to our requirements, and are herein incorporated as the requirements for this request for proposal.

6.4.2 Requirements for a Contract

As discussed in the Terms & Conditions, the Vendor will be required to enter into a contract with the District.

Please keep in mind that the contract will include the following:

- The Service to be provided under these specifications includes all labor, materials, tools and other equipment necessary to provide robust and operating Ethernet Metropolitan Area Network services as described herein.
- The Service Provider(s) whom the District selects for the service shall be responsible for managing the relationship of agreements with the municipality, utilities and others on the use of right-of-way and construction and all items pertaining to the design and installation of the MAN.
- The Service Provider shall be responsible for all costs associated with entering into a support structure agreement with the pole or duct owner, including, but not limited to, all upfront insurance, liability, make ready, records and drawings required by the support structure owner.
- The Service Provider shall be responsible for all costs associated with entering into a MAA (municipal access agreement) for deploying the MAN network onto a public right-of-way, including, but not limited to, all upfront insurance, liability, records and drawings required by the municipality.
- Without limiting or restricting the volume of work and solely for convenience, the work to be performed will, in general, comprise the following:
 - Cable Infrastructure
 - Make Ready
 - Building Service Entrances
 - Demarcation Extension
 - Termination Panels
 - Electronics
- The Service Provider shall be responsible for payment and administration of all annual right-of-way charges and annual maintenance charges to all appropriate parties.
- The Service Provider shall assume all responsibility for establishing the Service. The District shall provide no supervision, project management or other services outside of District property.
- Cables and terminations shall be provided as necessary to provide the Service. All cable and terminations shall be identified at all District locations. All cable, terminations and testing shall



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comply with Industry Standards. All cables shall terminate on rack mounted panels. All terminations shall be in the District's MDFs and data centers.

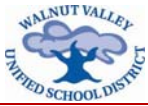
- All grounding and bonding required for this project to comply with the National Electrical Code (NEC®) as well as local codes which specify additional grounding and/or bonding requirements shall be furnished and installed by the Service Provider.
- The Service Provider shall obtain and pay for all permits and inspections necessary for the execution of any and all work pertaining to the MAN.
- Any repair or maintenance services completed while under the Contract shall result in no additional cost to the District.
- Should the District elect to increase or decrease the maximum bandwidth for a link to another level presented in the pricing worksheets, the service provider will effect this change within one calendar week of receiving the request from the District.
- The service provider will provide to the District periodic measurement data to certify that links are meeting the minimum service level requirements outlined in the RFP.
- The service provider shall meet with the District on a semi-annual basis to review any new rate plans and service options, including additional discount plans, which become available and may be useful to the District. The service provider will provide written notices and copies of any revisions of the tariffs pursuant to which the District receives service.

6.4.3 Minimum Service Level and Support Agreement

The service and support requirements represented here are the minimum the District would like to receive. These requirements are identified in the "Service Level and Support Agreement List" worksheet as agreement #1. Please be aware that, should a pricing worksheet be missing a cross-reference to a service level and support agreement, then the District may expect that service levels and support will meet or exceed these requirements.

6.4.3.1 Minimum Service Levels Sought by the District

1. WVUSD may expect to enjoy 99.99% network availability. Network availability is defined as each and every link passing traffic. The network may be unavailable ("downtime") for planned maintenance; otherwise it is considered a service failure.
2. The service provider may schedule downtime for planned maintenance for a period of up to six hours and as often as twice per year. Scheduled downtime shall be arranged in advance and be at a time convenient to the District (i.e., outside of operating hours). The District may, from time to time and at its sole discretion, allow the service provider to schedule additional periods of downtime outside of the District's operating hours.
3. WVUSD may expect to experience latency and jitter well under 20ms for each and every link.
4. WVUSD may expect to experience a packet delivery rate, for each and every link, that is always above 99% and that has zero packet loss as the norm.
5. WVUSD may expect to experience that each and every link has an hourly average bandwidth of greater than 90% of its rated capacity, and where the hourly average bandwidth of all links exceeds 97%.



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6. The service provider shall maintain a 24x7 network operating center (NOC). The NOC shall be available to handle service calls and to proactively monitor the MAN. WVUSD can expect that generally, in the event of a service failure or other outage unnoticed by WVUSD, the NOC would notify WVUSD of this event.
7. The service provider will respond promptly to a service failure, without regard to the time of day or day of week, including holidays. If the failure cannot be fixed remotely then certified repair personnel shall arrive at the site within two hours of either the District's, utility companies' or municipalities' service call. The service provider shall provide a service call procedure that is reasonable and agreeable to the District.
8. The District may subtract from its monthly service cost a credit amount for service failures. This credit amount shall be computed as follows:
 - a. If a site does not receive the expected 99.99% network availability (outside of planned maintenance), then the District will not be charged anything for that month of service.
 - b. If a site fails to receive the expected service quality (in regards to latency, jitter, packet delivery, dropped packets, and bandwidth capacity), then 5% (1/20) of the monthly service cost will be deducted for each hour (or major fraction thereof) that the service failure continues; however, the credit amount for service failures within a given month shall not exceed 100% of the monthly service cost.
9. The service provider's failure to provide or maintain the services under this agreement shall be excused by force majeure (act of God).

6.4.3.2 Minimum Support Expectations Sought by the District

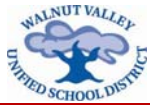
Technical support shall be provided at no additional cost, as follows:

- During reasonable business hours for non-emergency issues.
- Round-the-clock (365x24x7) for emergency support (i.e., service interruptions).

Technical support may be provided via telephone or computer-to-computer communications where practical; however, qualified and certified technical personnel will be available to be at WVUSD within a reasonable period of time if on-line support is unable to resolve a problem. In the event of a service failure, the time for an on-site technician is two hours.

Support includes:

- Correction of defects, such as transmission errors or slow-downs.
- Regular enhancement and updated documentation as and if modifications are made by the service provider.
- Access to qualified technical support staff during reasonable business hours (i.e., 7AM-5PM, M-F).
- Resolution management for outages.
- An escalation list.



7 RFP Response Process

7.1 VENDOR SELECTION PROCESS AFTER RECEIVING RFP RESPONSES

After receiving the responses, WVUSD will make a preliminary review in order to decide how to segment the selection process. This decision will involve deciding how many segments there will be, and the specific nature of each segment. By segment, we mean a specific scope/domain; we will then select a single service provider for each segment using the selection approach described below.

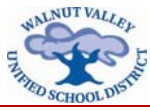
To better explain what we mean by segment, and the decision process for defining them, here are several (non-exhaustive) example scenarios:

- We may decide to have a single segment that encompasses the entire scope. In this scenario, we will be looking for a single Vendor to provide all the MAN services.
- We may decide that we need a separate segment for one of our sites, because one or more respondents have challenges in providing service to that one site. In this scenario, we would have two segments: one for the bulk of the MAN; the other for connectivity for a single site.
- One respondent may solely offer point-to-point links (i.e., via radio transmission) between a few of our sites. We may decide to create a segment for some or all of these sites, one for the single site discussed in the example above, and a third for the bulk of the MAN.

Once we have the segments defined, for each segment we:

- Will contact references.
- May invite the respondent Vendor to come to WVUSD (at their expense) for interviews and a review of their proposal.
- May visit reference accounts that are within 100 miles of the District, so that several of WVUSD's staff may visit their counterparts at these accounts and see the solution in actual use.
- Will make a selection based a combination of factors, including: price; support; ability of proposed service to meet functional and service level requirements; perceived quality of service architecture; availability and delivery schedule; conformance to the specifications contained in this request for proposal; financial standing; general competency of Vendor; and commitment to the California K-12 market; as well as any other factors that the District deems appropriate and in the best interest of the District.

Once the selection process is completed, WVUSD then expects to negotiate and award contracts to one or more respondents for the MAN services defined in this RFP.



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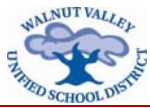
7.2 QUESTIONS AND CLARIFICATIONS

Should you have any questions or need clarification, please email Mr. Creighton Grenoble at cgrenoble@walnutvalley.k12.ca.us. Mr. Grenoble will reply to everyone receiving this RFP, so long as they have registered their receipt of the RFP with the WVUSD Purchasing Department. WVUSD will not respond to questions asked via telephone or in person.

All questions and requests for clarifications must be submitted by the date and time specified in the RFP Response Timeline; Answers will be sent according to this timeline as well. Questions submitted after this deadline will not be answered.

Please do not contact WVUSD personnel directly regarding this RFP. Vendors who contact any member of the board of education, administrators or staff without following the above listed protocol may be eliminated from further consideration.

Oral communications of WVUSD employees, contractors and consultants concerning this RFP shall not be binding on WVUSD and shall in no way excuse the Vendor of his/her obligations as set forth in the RFP.



7.3 RFP RESPONSE FORMAT AND TABLE OF CONTENTS

Please provide your response in the following format:

- 2 hardcopies (i.e., binders), one being an original and the other a copy.
- CDs or DVDs (or sets of CDs and DVDs) of the complete response.

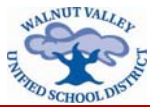
In case of conflict between electronic and written documents the written documents shall prevail, and in case of conflict between figures and words, the words shall prevail.

Below you will find an ordered list of the responses required for this RFP. The RFP is organized around this list, and WVUSD requires that your response closely follow it.

Items on this list are numbered in outline form. Please use these numbers and sub-numbers in identifying the volumes and sections of your response.

Your response to this RFP shall be organized and identified as follows:

- A. Cover letter (which must be prepared and signed by a duly authorized corporate official.)
- B. Procedural and Contractual Response
 - B.1. Proposal Form Agreement
 - B.2. General Information Required of Vendor
 - B.3. SPIN Certificate of Understanding
 - B.4. Non-Collusion Affidavit
 - B.5. List of References
 - B.6. Site Visit Certification
 - B.7. Cloud Based MAN Pricing Worksheet
 - B.8. Point-Point Based MAN Pricing Worksheet
 - B.9. Service Level and Support Agreement List
 - B.10. Comments List
 - B.11. Requirements Worksheet
 - B.12. Price List for Any Ancillary Costs (Optional)
- C. Narrative Response
 - C.1. Executive Summary (briefly review your proposed solution)
 - C.2. Company Background
 - C.3. Company Financial Condition
 - C.4. Technical Specifications
 - C.5. Project Timeline and Team
 - C.6. Southern California Presence
 - C.7. Service Level and Support Agreements
 - C.8. Life Expectancy
 - C.9. Acceptance and Turn-Up
 - C.10. Identification of Future Elements
- D. Technical and Other Supporting Documentation (e.g., materials referenced in the other sections of your response)



7.4 INSTRUCTIONS FOR COMPLETING PROCEDURAL AND CONTRACTUAL RESPONSE

7.4.1 Proposal Form Agreement Instructions

Enter the Vendor's legal name in the space provided. In the space(s) provided, acknowledge receipt of Addenda by entering the Addenda Number(s) and Date(s); if no addenda were issued enter N/A in each space. VENDORS ARE ENCOURAGED TO CALL THE PURCHASING DEPARTMENT TO INSURE THAT ALL ADDENDA ARE ACKNOWLEDGED PRIOR TO SUBMITTING THE PROPOSAL. Enter the names of persons interested in the Proposal. Fill out and sign the appropriate signature block.

7.4.2 Instructions for the Two Pricing Worksheets

7.4.2.1 General Instructions for the Two Pricing Worksheets

The pricing worksheets described in this section shall be used by the Vendor to provide the necessary cost data for the proposal and proposal evaluation.

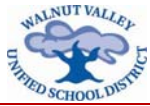
Each worksheet is designed to be completed electronically. Please do so, so that it is part of your electronic response. Once completed, print and execute both worksheets for your original (and binding) response.

At the end of each worksheet is a block of terms relating to the pricing worksheet, and space for execution by an officer of your company. Please be sure to complete and execute in these cells, especially for the original and hardcopies of your response.

Please review the terms of the proposal form before making quotations; your quotations are inclusive of many things (e.g. taxes).

The body of each worksheet is made up of blocks; each block captures pricing for a single, unique link. The major difference between the two worksheets is the nature of the links – one worksheet supports cloud based architectures; the other supports point-to-point architectures. Other than this distinction, each block (on either worksheet) captures the same pricing information.

Within each block are two sections. One section is for pricing for a three year contract; the other is for a five year contract. The illustration below shows a single block (in this example, the link from the District Office to a cloud) and highlights the three year and five year sections:



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	A	B	C	D	E	F	G	H	I	J	K			
1	Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment Xref	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost			
282	3 Year Pricing (Section)	3 Years							N/A	N/A	N/A			
283									N/A	N/A	N/A			
284										N/A	N/A	N/A		
285										N/A	N/A	N/A		
286										N/A	N/A	N/A		
287										N/A	N/A	N/A		
288			5 Year Pricing (Section)	5 Years							N/A	N/A	N/A	
289											N/A	N/A	N/A	
290												N/A	N/A	N/A
291												N/A	N/A	N/A
292										N/A	N/A	N/A		
293										N/A	N/A	N/A		
294										N/A	N/A	N/A		
295										N/A	N/A	N/A		
296										N/A	N/A	N/A		
297										N/A	N/A	N/A		
298								N/A	N/A	N/A				
299								N/A	N/A	N/A				
300								N/A	N/A	N/A				
301								N/A	N/A	N/A				

Each section provides ten pricing rows; each row capturing the pricing for a particular maximum bandwidth. The three year section presents these ten rows in alternating bands of yellow and white, while the five year section is blue and white.

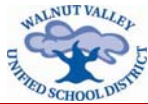
A pricing row, therefore, represents pricing for:

- A particular maximum bandwidth (i.e., 100 Mb), for
 - A single, unique link (i.e., From the District Office to a cloud, or from Ron Hockwalt Academy to the District Office), for
 - A specific contract duration (i.e., three or five years)

7.4.2.2 Instructions Regarding Pricing Rows for the Two Pricing Worksheets

Pricing rows should be completed as follows:

- If your solution does not contemplate providing MAN services for this link (block) and contract duration (section), then none of the related pricing rows (e.g., for the block/section) should be completed. When all the pricing rows in a section are left blank, the District will assume your solution does not include MAN services for this link and contract duration.
- If your solution contemplates providing MAN services for this link (block) and contract duration (section), then one to ten of the related pricing rows should be completed. Each pricing row provides pricing for the District to enjoy a maximum bandwidth for the link and contract term. The set of pricing rows presents the District with a scale of pricing for different maximum bandwidths.
- When providing more than one pricing row, the completed pricing rows should be presented in ascending order of maximum bandwidth. If rows are not in this order, the District may reorder them.



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To complete a pricing row, please do the following for each of these columns in the worksheet:

1. Max Bandwidth Desired - Enter the maximum bandwidth to be provided for this pricing. This field is mandatory; if blank or indecipherable, the District may assume the entire row was intentionally left blank.
2. Year 1-3 or 1-5 Monthly Cost – Enter the monthly cost for this maximum bandwidth for each month of the contract term (three years or five years). This field is mandatory; if blank or indecipherable, the District may assume the entire row was intentionally left blank.
3. Year 4 or 6 Monthly Cost – The District is requesting the option, once the contract term expires, to extend the contract on an annual basis at the sole discretion of the District. Enter the monthly pricing for this maximum bandwidth for such an annual extension. To elect to not provide annual extension pricing, enter “N/A”. If this field is left blank, the District will assume the annual extension pricing remains the same as during the contract term.
4. Bandwidth Upcharge – The District understands that an increase in bandwidth may require additional capital expenditure by the service provider. Enter any one-time (non-recurring) cost to be paid by the District to “step-up” to this maximum bandwidth.

This is threshold pricing. This means that, as the District moves up to faster bandwidths, if the District crosses a bandwidth (pricing row) with an upcharge, then the upcharge becomes due.

The District would prefer there be no upcharge in the first pricing row of a section. If there is an upcharge in the first pricing row, then the District will assume it must pay the upcharge in order to start monthly service for the link.

5. SLA XRef – The column label is an abbreviation for “Service Level Agreement Cross-Reference”. This is a cross-reference into a separate document – the “Service Level and Support Agreement List” - to be returned with your response. Instructions for completing this document are provided below, in section 7.4.3. The District expects that the provision of MAN services will be governed by one or more service level and support agreements – the “Service Level and Support Agreement List” is a numbered listing of these agreements.

Enter the number (i.e., 1, 2, 3 ...) of the service level and support agreement that applies to the service you are providing for this link.

The first agreement in the list (#1) represents the District’s proposed minimum service level and support agreement (which is presented in section 6.4.3 of this RFP). If you leave this field blank or provide a number that does not exist in the “Service Level and Support Agreement List”, then the District will assume you are accepting the first agreement in the list (#1).

6. Comment XRef - The column label is an abbreviation for “Comment Cross-Reference”. You may wish to provide more detail regarding a pricing row (i.e., special concerns, conditions, etc.). This column supports this by cross-referencing a separate document – the “Comments List” – which is to be returned with your response.

Comments are optional. Should you desire to provide them, please enter the number or numbers (i.e., “1, 3, 6”) of the comments (from the numbered comments in the Comments List) that apply to this pricing row.

7. Contract Annual Cost – Make no changes to this entry; it is calculated. The formula is $12 \times$ your entry for “Years 1-3 or 1-5 Monthly Cost”; if you made no entry, then “N/A” is displayed.



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8. Full Contract Cost - Make no changes to this entry; it is calculated. The formula is $12 \times$ contract term \times your entry for “Years 1-3 or 1-5 Monthly Cost”; if you made no entry, then “N/A” is displayed.
9. Additional Year Annual Cost - Make no changes to this entry; it is calculated based on what you entered for Year 4 or 6 Monthly Cost, as follows:
 - a. If you entered a price (greater than zero), then the formula is $12 \times$ your entry for “Year 4 or 6 Monthly Cost”.
 - b. If you left a blank, then it is equal to the Contract Annual Cost.
 - c. If you entered “N/A” (or any other non-numeric entry) or \$0.00, then it is “N/A” (to signify that you are electing to not provide pricing for year 4 or 6).

7.4.2.3 Instructions for the Cloud Based MAN Pricing Worksheet

The body of this worksheet contains 17 nearly identical blocks that are dedicated to obtaining pricing detail for cloud-based MAN services. Each block provides space for pricing for a site for which we are interested in obtaining MAN services. The site being referenced is clearly stated in the first column (see illustration above). The 17 sites are:

- The 14 schools³
- The District Office
- A Preferred Co-Location Facility
- The Internet.

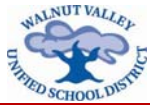
If your proposed solution does not incorporate a cloud architecture, then please enter no pricing detail on this worksheet (e.g., leave the pricing sections blank) – but do execute it and include it with your response.

If your proposed solution incorporates a cloud architecture (wherein sites are connected to networking infrastructure of a service provider, and a service provider handles the transmission of traffic - “within the “cloud” - between the sites), then you will provide pricing details on this worksheet.

The District is considering creating a back-up data center at a co-location facility for business continuity and disaster recovery purposes. The District understands that Vendors with cloud based architectures often operate or have partnerships with co-location facilities, and can offer discounted pricing at these preferred facilities. Should this apply to your company, the District would be interested in seeing pricing for connectivity to, and co-location services terms/pricing for, a preferred facility. If you choose to provide bandwidth pricing to such a facility, please provide detailed comments.

Should you choose to offer cloud-based access to the Internet, please provide detailed comments as to how the District can control traffic to and from the Internet using firewall and content filtering solutions located at the District Office.

³ The District has 15 schools. One, Walnut Elementary, is adjacent to the District Office and has a fiber link to the District Office data center. Accordingly, it does not need MAN services – and 14 schools remain to be serviced.



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7.4.2.4 Instructions for the Point-to-Point MAN Pricing Worksheet

If your proposed solution does not incorporate a point-to-point architecture, then please enter no pricing detail on this worksheet (e.g., leave the pricing sections blank) – but do execute it and include it with your response.

If your proposed solution incorporates a point-to-point architecture (wherein service involves the provision and management of dedicated, direct connections between two sites), then you will provide pricing details on this worksheet.

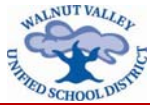
The body of this worksheet contains a lengthy listing of identical blocks that are dedicated to obtaining pricing detail for point-to-point based MAN services. Each block provides space for pricing for the point-to-point connection of two sites for which we are interested in obtaining MAN services.

In each block, the two sites connected are clearly identified in the first two columns. Please see the illustration below. In this illustration, the District Office is being connected to Vejar Elementary School.

	A	B	C	D	E	F	G	H	I	J	K	L		
	Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment Xref	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
142			3 Years							N/A	N/A	N/A		
143											N/A	N/A	N/A	
144											N/A	N/A	N/A	
145											N/A	N/A	N/A	
146											N/A	N/A	N/A	
147											N/A	N/A	N/A	
148											N/A	N/A	N/A	
149											N/A	N/A	N/A	
150											N/A	N/A	N/A	
151	District Office	Vejar Elementary School									N/A	N/A	N/A	
152				5 Years							N/A	N/A	N/A	
153												N/A	N/A	N/A
154												N/A	N/A	N/A
155												N/A	N/A	N/A
156											N/A	N/A	N/A	
157											N/A	N/A	N/A	
158											N/A	N/A	N/A	
159											N/A	N/A	N/A	
160											N/A	N/A	N/A	
161											N/A	N/A	N/A	

The body of this worksheet, while lengthy, is ordered as follows:

- Connectivity to the District Office Data Center – The District Office would be the center of the District’s MAN. The first 14 blocks address connecting (point-to-point) the District Office with the 14 schools.
- Connectivity to Diamond Bar High School – This school is a candidate for a backup data center, which would provide the District with disaster recovery and business continuity capabilities. The next 13 blocks address connecting (point-to-point) this school with the other 13 schools.
- Connectivity to a Preferred Co-Location Facility – The District is considering creating a back-up data center at a co-location facility for business continuity and disaster recovery purposes. The District understands that Vendors providing point-to-point connectivity may operate or have partnerships with co-location facilities, and can offer discounted pricing at these preferred



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facilities. Should this apply to your company, the District would be interested in seeing pricing for connectivity to, and co-location services terms/pricing for, a preferred facility. If you choose to provide bandwidth pricing to such a facility, please provide detailed comments.

The next 15 blocks address connecting (point-to-point) such a facility to the District Office and the 14 schools.

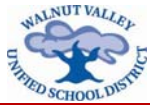
- Connectivity to the Internet – The District currently provides Internet connectivity from the District Office data center, and (if a backup data center is deployed) would desire to provide Internet access from backup data centers.

Should you choose to offer access to the Internet, please provide detailed comments as to how the District might contain costs while allowing for Internet access to be provided from multiple sites.

The next three blocks address connecting (point-to-point) to the Internet from the District Office, Diamond Bar High School, and a Preferred Co-Location Facility.

- Connectivity Between Adjacent Sites – A number of the District's sites are physically adjacent to each other, within line of sight, or otherwise situated to be connected to each other in a cost-effective manner. As a means to contain costs, the District is interested in considering such site-to-site links – while this would increase the number of hops from some sites to the data center(s), it might also reduce the overall cost of MAN services while still satisfactorily achieving the District's requirements.

The remaining blocks are for such links. In the first such blocks, site-to-site links that the District believes might be viable (but not listed in the earlier blocks) are listed. The rest are blank. By using the pull-down feature for the first two columns, the two sites being connected can be specified (and then the related pricing entered).



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Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment Xref	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Diamond Bar High School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

In this example, the respondent has elected to not provide cloud-based MAN services to Diamond Bar High. This is indicated by the block being left completely blank.

	A	B	C	D	E	F	G	H	I	J	K	L		
	Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
1				120Mb	\$ 500.00	\$ 325.00	\$ 5,000.00	2	7	\$ 6,000.00	\$ 18,000.00	\$ 3,900.00		
2			3 Years							N/A	N/A	N/A		
3											N/A	N/A	N/A	
4											N/A	N/A	N/A	
5											N/A	N/A	N/A	
6											N/A	N/A	N/A	
7											N/A	N/A	N/A	
8											N/A	N/A	N/A	
9										N/A	N/A	N/A		
10										N/A	N/A	N/A		
11	District Office	Diamond Bar High School								N/A	N/A	N/A		
12				120Mb	\$ 375.00	N/A	\$ 5,000.00	2	7	\$ 4,500.00	\$ 22,500.00	N/A		
13											N/A	N/A	N/A	
14											N/A	N/A	N/A	
15											N/A	N/A	N/A	
16					5 Years							N/A	N/A	N/A
17												N/A	N/A	N/A
18												N/A	N/A	N/A
19												N/A	N/A	N/A
20												N/A	N/A	N/A
21										N/A	N/A	N/A		

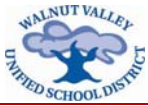
This example shows a point-to-point link between the District Office and Diamond Bar High.

There is only one bandwidth option, so this is an “all or nothing” scenario.

Should the District choose a three year contract for this link, it would involve an up-front payment of \$5,000, and a monthly payment of \$500 for the contract term (36 months). Should the District elect to extend the contract for a year, the monthly cost would be \$325.

Should the District choose a five year contract for this link, it would involve an up-front payment of \$5,000, and a monthly payment of \$375 for the contract term (60 months). The District may not elect to extend the contract for a year.

Note that large, up-front costs are not desirable.



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	A	B	C	D	E	F	G	H	I	J	K	L
	Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost
22	District Office	Walnut High School	3 Years	100Mb	\$ 500.00					\$ 6,000.00	\$ 18,000.00	\$ 6,000.00
23				1Gb	\$ 1,000.00					\$ 12,000.00	\$ 36,000.00	\$ 12,000.00
24										N/A	N/A	N/A
25									N/A	N/A	N/A	
26									N/A	N/A	N/A	
27									N/A	N/A	N/A	
28									N/A	N/A	N/A	
29									N/A	N/A	N/A	
30									N/A	N/A	N/A	
31									N/A	N/A	N/A	
32			5 Years	1Gb	\$ 900.00					\$ 10,800.00	\$ 54,000.00	\$ 10,800.00
33									N/A	N/A	N/A	
34									N/A	N/A	N/A	
35									N/A	N/A	N/A	
36									N/A	N/A	N/A	
37									N/A	N/A	N/A	
38									N/A	N/A	N/A	
39									N/A	N/A	N/A	
40									N/A	N/A	N/A	
41								N/A	N/A	N/A		

This example shows a point-to-point link between the District Office and Walnut High School. The respondent has elected to only provide a 100Mb option for a 3 year contract; it is not an option for a 5 year contract.

The respondent did not enter a year 4 or 6 monthly cost; the District may assume that, should it wish to extend the contract by one year, that the monthly cost would be the same as during the contract term (i.e., for a 100Mb link, it would remain at \$500).

The respondent also did not enter a SLA XRef; the District may assume that SLA #1 (the District’s proposed minimum service level and support agreement) applies.

7.4.3 Instructions for the Service Level and Support Agreement List

Section 6.4.3 of this RFP presents the District’s minimum expected service level and support expectations. You are invited, as part of the Narrative Response to this RFP, to propose different service level and support agreements. Additionally, you are allowed to have more than one set of agreements.

In the pricing worksheets, you are asked to provide a cross-reference into the Service Level and Support Agreement List. This list is simply a numbered list of the service level and support agreements that are part of your response. The first entry in the list (#1) is – and must remain – the District’s minimum expected service level and support expectations (as presented in this RFP).

Please take the following steps to complete this list:

- Make sure there is an entry in this list for each agreement you provide as part of your Narrative Response.
- Make sure your pricing worksheets cross-reference the correct entries in the list.
- Please execute this worksheet.

7.4.4 Instructions for the Comments List

As discussed above, you may provide comments to the rows in the pricing worksheet by cross-referencing the Comments List. This list is simply a numbered list of the comments you wish to make.

Comments are optional. If you do not wish to provide comments, then do not add any comments to the Comments List (however, be sure to execute the Comments List, even if it is empty).

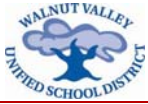
Please take the following steps to complete this list:

- Make sure there is an entry in this list for each comment you wish to provide regarding entries in the pricing worksheets.
- Make sure your pricing worksheets cross-reference the correct entries in the list.
- Please execute this worksheet.

7.4.5 Instructions for Completing the Requirements Worksheets

The District's requirements for MAN services are found in the Requirements Worksheet. To expedite analysis and comparison of responses, WVUSD requires that you respond to these requirements using these tables as follows:

- Make a response to each and every requirement.
- Do not add or delete rows.
- The first three columns of the worksheet, which are shaded, are informational and should not be altered.
 - The first column (#) is a unique number for the requirement; you can use this number as a cross-reference if you wish.
 - The second column (↓) is the priority WVUSD places on this requirement. We will be using this field as part of our internal evaluation process.
 - The third column (**Requirement**) is WVUSD's expression of the requirement.
- There are three columns headed ☺, ☹, and ☹. For each requirement, place a single code letter in exactly one of these three columns as follows:
 - **S** in the ☺ column – Your standard, production-release, in-use service offering fully meets this requirement, and has done so in a production-release, in-use fashion since February 1, 2009. (*S is for Standard with Service*)
 - **R** in the ☹ column – Your standard, production-release, in-use service fully meets this requirement. However, the requirement was first fully met on or after February 2, 2009. (*R is for Recently Added to Service*)
 - **P** in the ☹ column – Your standard, production-release, in-use service partially meets this requirement. (*P is for Partially-Met*)
 - **E** in the ☹ column – Your standard, production-release, in-use service does not meet the requirement at this time; however, there is an enhancement planned for your service that would meet or partially meet the requirement. To be considered a planned enhancement, your organization must actively have, at the current time, people committed to its design, development, testing, or release. (*E is for Enhancement Planned*)



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- **M** in the ☹ column – Your standard, production-release, in-use service would require modification (possibly custom modification) to meet the requirement. (*M is for Modifications Required*)
- **N** in the ☹ column – Your standard, production-release, in-use service cannot feasibly meet the requirement. (*N is for No, Not Feasible*)
- **X** in the ☹ column – This requirement is not applicable for your standard, production-release, in-use service. (*X is for N/A*)
- The last column (**Discussion**) is your opportunity to describe how your service meets WVUSD’s requirements. If you have entered a code other than ‘S’, please be sure to explain in detail. You may reference attachments such as white papers, diagrams, etc. Please uniquely identify your attachments and mention this identifier in your response – this will assist in cross-referencing. To the extent possible, please provide an electronic version of attachments.

In the discussion above, we have extensively used the phrase “standard, production-release, in-use service.” WVUSD wants to ensure that the proposed solutions have a record of proven use in customer environments prior to introduction at WVUSD. Unless you explicitly state otherwise, you are affirming that the component/requirement-solution has been installed and in productive use, in substantially the configuration proposed, by a paying customer external to the Vendor’s organization since February 1, 2009.

WVUSD may wish to perform a qualification test for newer components prior to selecting MAN service providers.

A sample requirements table is provided below as an example to assist you:

#	↕	Requirement	☺	☹	☹	Discussion
9995		Can pass traffic from one end to another	S			
9996		Links can be readily upgraded to 100Gbps.		E		We are looking into traffic transfer speeds in this range, with a prototype in use at JPL. We expect to offer this service in mid-2012. Please see exhibit 11, which shows the results of recent monitoring on this prototype link.
9997		Provides high-speed MAN services on District school buses			M	We have not had this asked of us before. We believe our service could be enhanced to provide this. Achieving this would require a time and materials engagement, the terms of which would need to be negotiated.
9998		Cable infrastructure can be used as an antenna to monitor galactic noise.			N	Our cabling does not resonate.



7.4.6 Instructions for a Price List for Any Ancillary Costs

You may offer ancillary services or products that the District may or should avail itself in its pursuit of MAN services. Should this be the case, please a price list for these ancillary items (i.e., trenching, shoring, inspection, engineering, etc.).

We are also interested in knowing whether these items are E-rate eligible.

7.4.7 Instructions for General Information Required of Vendor

You must execute and return (with your response) this information statement. Any responses/proposals without such statement will not be considered.

7.4.8 Instructions for SPIN Certificate of Understanding

You must execute and return (with your response) this E-Rate certification form. Any responses without such form will not be considered.

7.4.9 Instructions for Non-Collusion Affidavit

You must execute and return (with your response) this affidavit. Any responses/proposals without such affidavit will not be considered.

7.4.10 Instructions for List of References

Please list five (5) references of school districts at which you've provided the proposed service within the last three years. Use the table provided for this list of references. Fill out the unshaded sections.

For "Date of Contract", please tell us when you first had an executed agreement with this reference account to provide the service. For "Date Service Was Fully Turned Up", please tell us when you had completed implementation of any prerequisite infrastructure and had begun to provide the complete scope of service contemplated by your agreement.

For "Nature & Duration of Service," please include details about the size and nature of the organization's network. Also, please let us know if they currently continue to use your service.

For "Candidate for a Site Visit," please type "Yes" if you recommend WVUSD visit the site.

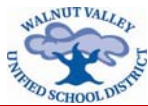
You may provide less than five references if you have fewer than five production-use implementations of the service you are proposing; in this event, please list all your customers of the proposed system.

WVUSD prefers references from similar organizations – for example:

- K-12 oriented.
- Similar (or larger) numbers of students, sites, and users.
- Subject to California law and regulation.
- Located in Los Angeles, Orange, San Bernardino, San Diego, Ventura, or Riverside counties.

7.4.11 Instructions for Site Visit Certification

You must execute and return (with your response) this certification form. Any responses/proposals without such certification form will not be considered.



7.5 INSTRUCTIONS FOR COMPLETING NARRATIVE RESPONSE SECTION

Please respond to the following inquiries in narrative form and on company letterhead.

7.5.1 Company Background

WVUSD requires that the Vendor demonstrate that it is financial viable and committed to the proposed service.

Please summarize the background and experience of the company, and its organization and principals. Specifically address your history and experience in providing telecommunication services (similar to the MAN) for school districts whose needs were comparable to those of WVUSD. Include success stories at Districts similar to WVUSD, particularly at districts in California.

Please address each of the following requirements regarding your qualifications:

- You must be experienced in all aspects of this work; please demonstrate that you have direct experience on recent solutions of similar type and size.
- You have been in the business of providing MAN Services with a minimum of three (3) years experience on similar systems.
- You have a track record of, and a commitment to, adhering to the engineering, installation and testing procedures of manufacturers and municipalities.
- You have a service call number that is answered 24 hours a day, 365 days per year for maintenance and trouble calls.
- You are eligible and in good standing for E-rate funding as a Telecommunications Service Provider and have submitted your current Service Provider Eligible SPIN Number.
- Your proposal shall be eligible for California Teleconnect Funds.
- You agree to use, and have experience with, the Discount Method of E-rate Billing and will only bill the School District that after-discount portion of the bill and bill the Universal Service Administration for the reimbursement.

7.5.2 Company Financial Condition

Please provide your annual report and statement of financial condition for each of the last three years.

Please explain why WVUSD should feel confident your company and the services you are proposing are viable for the long run. Please explain your commitment to the solution you are proposing.

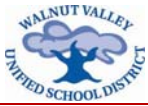
Please tell us about the size, structure and history of your implementation and support operations.

Explain why WVUSD should be confident that your company can and will provide quality support.

7.5.3 Instructions for Technical Specifications Response

WVUSD seeks to understand, at a detailed technical level, your services' architecture, infrastructure, components, etc. WVUSD also needs to know the specific configuration required for their environment and requirements.

In evaluating responses, WVUSD intends to assume that architectures are flawed and technologies inferior - unless clearly shown otherwise. Accordingly, WVUSD strongly encourages Vendors to provide a complete and convincing perspective on their architecture.



Metropolitan Area Network Request for Proposal

Accordingly, as part of your response, please provide the following detailed narrative (with supporting attachments):

- Identify the components/modules/systems/devices that make up your proposed solution. Clearly identify which elements are provided by your company, by third parties, or WVUSD. Clearly identify mandatory versus optional items.
- Provide diagrams/pictures that: show the components of the solution and how they are related and connected. Be sure to present the underlying architecture of your proposed solution(s).
- List all supplies necessary for the operation of the system.
- WVUSD considers security of its data to be mission critical. Describe the security posture of your service. Discuss the extent to which District traffic will commingle with other entities.
- Discuss how network reliability and performance is measured and reported. Be sure to cover how the both you and the District can:
 - Monitor and control for latency and jitter.
 - Monitor and provide quality of service (QOS) sufficient for voice and sophisticated prioritization of data traffic.
 - Ensure your solution provides full bandwidth at all times.
- Provide an overview of available reports regarding performance, utilization, etc. Please discuss how the District can access these reports in a timely fashion, and what infrastructure is required of the District to access and view these reports.
- Discuss how you will proactively manage and monitor links.
- Describe the process and timeline by which the District may request an increase or decrease in available bandwidth for a link.
- Identify the policies and procedures you will follow in the event of a major failure.
- Describe your scheduled maintenance program.

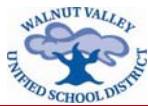
7.5.4 Project Timeline and Team

Please provide us a project timeline that includes milestone events with estimated completion dates. This will assist us in understanding the turn-up, support and maintenance processes and provide estimated dates for our planning.

Please provide an organizational chart that includes all staff applicable to this contract. Please provide resumes of Account Executives, Project Managers, and key Systems Engineers.

The District's expectation is that, for both the turn-up of the service and the term of the service contract, the service provider will designate a qualified project manager. This project manager shall:

- Attend all mutually scheduled status meetings.
- Be available to the District at all reasonable times and respond to the District's questions, problems or concerns in a timely manner.
- Be on-site at mutually scheduled times to inspect progress with turn-up or major issue resolution.
- Be on-site during critical phases, such as for turn-up or major system upgrades.



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- Provide the District with contact information (i.e., office and cell numbers, email addresses).
- Act as a single point of contact for the District.
- Have the authority to make necessary decisions and enlist necessary resources to ensure successful turn-up and issue resolution.

7.5.5 Instructions for Response Regarding Southern California Presence

WVUSD requires a Vendor with a strong commitment (i.e., market presence, successful implementations and local staff) to the Southern California market. Please discuss your commitment to the California market and please be sure to cover the following:

- How many entities in Southern California are currently using the service you are proposing? How many of these are school districts? If you have more than one system in use in Southern California, please feel free to describe this and your long term strategy.
- Do you have implementations of the proposed service that are local to WVUSD? How may a group from our District visit these sites?
- Do you have offices, staff and certified technicians located in Southern California? If so, please tell us where and who they are, and how they might help us with turn-up and support of the service.
- In the event of component failures, where and how do you source spare components so that they are readily available? If specialized labor or equipment is required to resolve component failures, where are these located in regard to the District and what are their availability?

7.5.6 Instructions for Service Level and Support Agreement(s)

Please provide WVUSD with your proposed service level and support agreements. Please include any policies or procedures you expect the District to follow when seeking support or when reporting system failures.

Please discuss how your technical support offering meets or exceeds WVUSD's minimum requirements (which are presented above). Please tell us the location and number of qualified staff that may provide WVUSD technical support; also tell us whether they are available to be onsite.

Be sure to itemize your agreements on the Service Level and Support Agreements List, and to properly cross-reference your agreements on the pricing worksheets.

7.5.7 Instructions for Response Regarding Life Expectancy

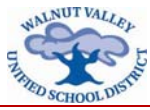
Discuss future plans for the proposed service. What is the life expectancy of the service? How long will it be maintained? What upgrades are planned or in progress?

7.5.8 Instructions for Response Regarding Acceptance and Turn-Up

Please describe the acceptance process. This is the period prior to full turn-up of the service.

Once the service is fully turned up, how shall you and WVUSD agree that the service is complete and operational? What portion, if any, of the monthly service cost shall WVUSD pay until there is acceptance?

We would like to understand how you will guide and manage the turn-up, support and maintenance of your solution. Please describe your management approach for managing the installation and



Metropolitan Area Network Request for Proposal

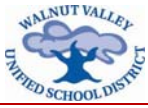
implementation. Please include any planning templates, processes, and worksheets that you wish to demonstrate to us.

7.5.9 Identification of Future Elements

To implement the MAN service, WVUSD understands that certain infrastructure and components are currently available and others are future elements which must be implemented to “turn up” the service.

Please provide an inventory of the components and infrastructure that are needed for your service, and let us know if they are currently available or they are future elements. If they are future elements, then also discuss when the future element will be available and what risks there are in regards to untimely delivery or compromised quality.

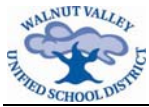
Be sure to make your inventory complete in regards to future elements; WVUSD may rely on this inventory and assume that components and infrastructure that you do not identify as future elements are currently available and will be available for service “turn up”.



7.6 INSTRUCTIONS FOR THE SUBMISSION OF MULTIPLE SOLUTIONS

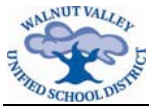
In the event that you wish to submit more than one solution for consideration by the District, please follow the following procedure:

1. In your cover letter, identify that you are providing more than one solution and describe the different solutions.
2. Provide a different version of the following documents for each solution you are submitting:
 - a. Cloud Based MAN Pricing Worksheet
 - b. Point-Point Based MAN Pricing Worksheet
 - c. Service Level and Support Agreement List
 - d. Comments List
 - e. Requirements Worksheet
 - f. List of References
 - g. Technical Specification (narrative response)
 - h. Project Timeline and Team (narrative response)
 - i. Service Level and Support Agreements (narrative response)
 - j. Life Expectancy (narrative response)
 - k. Acceptance and Turn-Up (narrative response)
 - l. Identification of Future Elements (narrative response)
3. A single version of all other documents should be provided (as you are submitting a single proposal with multiple solutions).



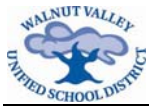
Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↕	Requirement	☺	☹	⊗	Discussion
1.		Bandwidth to each quoted endpoint can be provided up to the maximum bandwidth anticipated through 2015 (see supporting table in section 6.3.3 of the RFP).				
2.		All services are provided based on a monthly charge for a specified contract term. With the exception of any bandwidth upcharges listed in the pricing worksheets, there are no additional charges. The monthly charge includes all labor, taxes, materials, tools and other equipment necessary.				
3.		All the service level agreements and support agreements proposed in your response meet or exceed all the minimum service levels and support expectations itemized in section 6.4.3 of the RFP.				
4.		Each link, when configured to run at the selected/rated capacity, shall receive that full capacity of bidirectional bandwidth at all times.				
5.		The links proposed are all suitable and proven for VoIP. This includes the expectation that each link will maintain at least the performance to achieve a MOS (mean opinion score) of 4.0.				
6.		The service allows the District to specify and control all QoS, VLAN and COS parameters on their network.				



Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↑↓	Requirement	😊	😐	😞	Discussion
7.		To ensure confidentiality, you have embedded the necessary technology to ensure the District's traffic shall not be visible or available to any entity other than the District and the service provider. If traffic other than the District's shall use any media or device that serves to connect the District's sites, then please discuss how your service will ensure confidentiality.				
8.		You have procedures and policies in place to protect the confidentiality of your customer's data. This is in order to ensure that data remains confidential even though your service personnel may see the data while performing daily operations, diagnostics, troubleshooting tasks, and so on.				
9.		Your service level target for latency is under 20ms.				
10.		Your service level target for jitter is under 20ms.				
11.		Your service level target for packet delivery is to always be above 99% and to have zero packet loss as the norm. If this is not the case, then please discuss this.				
12.		The Minimum Point of Entry (MPOE) shall be located in the MDF at each site.				



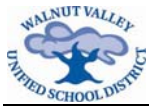
Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↕	Requirement	☺	☹	⊗	Discussion
13.		<p>The data circuit shall terminate on a LC Multimode fiber connector, and shall deliver signal suitable for a SX transceiver.</p> <p>If your solution will terminate in another connector or require a different transceiver, please discuss this in the space provided.</p> <p>In order of preference to the District, the following may be suggested as alternatives:</p> <ul style="list-style-type: none"> • LC fiber connector which delivers signal suitable for a LX transceiver. • RJ45 standard Ethernet jack with a Gigabit handoff. • Anything that plugs into an SFP (small form factor pluggable) port. 				
14.		<p>The service provider will ensure that all eligible components of service are filed with the California Public Utilities Commission (CPUC) and are eligible for the California Teleconnect Fund (CTF) discount.</p>				
15.		<p>The service provider can and will obtain all necessary right of ways necessary to this project. The service provider will be responsible for any and all costs related to permits, construction, easements and other such costs.</p>				



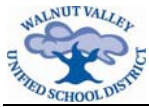
Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↕	Requirement	☺	☹	⊗	Discussion
16.		<p>During the term of this contract, any infrastructure changes due to changes in regulatory code, city infrastructure changes and/or requirements, and the like, will be the responsibility of the service provider at no expense to the District.</p> <p>For example, should the city widen a street, then the service provider would be expected to cover the rerouting costs.</p>				
17.		<p>The service provider can and shall perform in accordance with the service levels proposed within this RFP.</p> <p>This includes that the District can expect to enjoy at 99.99% guaranteed up-time, within acceptable latency, jitter and packet delivery parameters, on a 24x7 basis for the duration of the contract.</p>				
18.		<p>The service provider will provide to the District periodic measurement data to certify that links are meeting the minimum service level requirements outlined in the RFP.</p>				
19.		<p>You have a 24x7 Network Operating Center (NOC) for monitoring and support; a certified technician is always available for troubleshooting within 30 minutes of a call to the NOC.</p>				
20.		<p>The service provider shall provide access such that District network engineers may see immediate reports and status of all network traffic.</p>				



Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↕	Requirement	☺	☹	⊗	Discussion
21.		<p>The proposed service aligns perfectly with the District's intent to have:</p> <ul style="list-style-type: none"> • The data center in the District Office to serve the District as its main computing center, and as the central point for the MAN. • A secondary data center to serve the District as co-location computing center for business continuity and disaster recovery purposes, and as an alternate central point for the MAN. • The service seamlessly extends the District's local area network to all of the schools in the District. 				
22.		The links shall be capable of carrying multiple data services such as computer networks, voice over IP, digital video, etc.				
23.		All Vendor equipment installed shall be under repair maintenance at no cost to WVUSD for the life of the contract agreement.				
24.		The District shall have the exclusive, unrestricted, and indefeasible right to use the relevant capacity (including equipment, links or capacity) for any purpose that is legal and aligns with the mission of a K12 school district.				
25.		You will provide technical support to the District during the period before full turn up.				
26.		Services selected by the District (for the MAN) will be completely turned up prior to July 1, 2010.				



Metropolitan Area Network RFP #120309-10 Requirements Worksheet

#	↕	Requirement	☺	☹	⊗	Discussion
27.		A qualified and experienced project manager will be assigned.				
28.		The service provider will provide all reasonable and customary services that are an inherent part of their managed network services.				
29.		The existing gateway IP from each site LAN to the MAN and from the District Office Data Center to the MAN shall not change. Each District site is currently segmented on its own IP space, independent of any other site on the MAN; the District can expect this condition to continue.				
30.		All electronic equipment required to implement the MAN shall have UPS-Battery backup, with a run-time no less than two hours.				

(Date)	(Signature of Officer)	(Name and Title of Officer)

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Walnut High School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Diamond Bar High School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Ron Hockwalt Academy	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Chaparral Middle School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
South Pointe Middle School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Suzanne Middle School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Westhoff Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Vejar Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
								N/A	N/A	N/A	
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Quail Summit Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Maple Hill Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Evergreen Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Collegewood Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
C.J. Morris Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Castle Rock Elementary School	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
District Office	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Preferred Co-Location Facility	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Internet	3 Years							N/A	N/A	N/A	
								N/A	N/A	N/A	
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
	5 Years								N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A
									N/A	N/A	N/A

Cloud Based MAN - Pricing Worksheet

Endpoint to Link to MAN Cloud	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost
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Periodic costs includes:

- All service, engineering permits, construction, rights of way, pole attachments and maintenance charges necessary to establish and maintain the service.
- All taxes.
- Access to current documentation needed for the District to properly operate, maintain, and troubleshoot the MAN (as described in your narrative response)
- Provision of support and maintenance services (as described in your narrative response).

Periodic costs may be subject to reductions, from time to time, as defined in the Service Level and Support Worksheet.

Bandwidth upcharges will only apply when changing bandwidth across a threshold, as described in the RFP.

Date

Signature of Officer

Name and Title of Officer

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Diamond Bar High School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Walnut High School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
<i>District Office</i>	Ron Hockwalt Academy	3 Years							N/A	N/A	N/A	
									N/A	N/A	N/A	
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
		5 Years								N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
<i>District Office</i>	Chaparral Middle School	3 Years							N/A	N/A	N/A	
									N/A	N/A	N/A	
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
		5 Years								N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	South Pointe Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Suzanne Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Westhoff Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Quail Summit Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Evergreen Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Walnut High School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Ron Hockwalt Academy	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Chaparral Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	South Pointe Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Suzanne Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Westhoff Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Quail Summit Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Evergreen Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	<i>District Office</i>	3 Years							N/A	N/A	N/A		
										N/A	N/A	N/A	
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Diamond Bar High School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Walnut High School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
<i>Preferred Co-Location Facility</i>	Ron Hockwalt Academy	3 Years							N/A	N/A	N/A	
									N/A	N/A	N/A	
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
		5 Years								N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	South Pointe Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Suzanne Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost			
<i>Preferred Co-Location Facility</i>	Chaparral Middle School	3 Years							N/A	N/A	N/A			
										N/A	N/A	N/A		
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
										N/A	N/A	N/A		
				5 Years							N/A	N/A	N/A	
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
										N/A	N/A	N/A		
									N/A	N/A	N/A			

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Westhoff Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Quail Summit Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Evergreen Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
									N/A	N/A	N/A		
				5 Years							N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
									N/A	N/A	N/A		
								N/A	N/A	N/A			

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	<i>Internet</i>	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	<i>Internet</i>	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Diamond Bar High School	Internet	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost			
<i>Preferred Co-Location Facility</i>	<i>Internet</i>	3 Years							N/A	N/A	N/A			
										N/A	N/A	N/A		
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
										N/A	N/A	N/A		
				5 Years							N/A	N/A	N/A	
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
										N/A	N/A	N/A		
									N/A	N/A	N/A			

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Walnut High School	Suzanne Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Walnut High School	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
									N/A	N/A	N/A		
				5 Years							N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
									N/A	N/A	N/A		

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Suzanne Middle School	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Vejar Elementary School	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Westhoff Elementary School	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Chaparral Middle School	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

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Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Chaparral Middle School	Quail Summit Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Evergreen Elementary School	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
		3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Chaparral Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Westhoff Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
<i>Preferred Co-Location Facility</i>	Quail Summit Elementary School	3 Years							N/A	N/A	N/A	
									N/A	N/A	N/A	
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
		5 Years								N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost			
<i>Preferred Co-Location Facility</i>	Evergreen Elementary School	3 Years							N/A	N/A	N/A			
										N/A	N/A	N/A		
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
											N/A	N/A	N/A	
										N/A	N/A	N/A		
				5 Years							N/A	N/A	N/A	
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
												N/A	N/A	N/A
										N/A	N/A	N/A		
									N/A	N/A	N/A			

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>District Office</i>	<i>Internet</i>	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost	
Diamond Bar High School	Internet	3 Years							N/A	N/A	N/A	
									N/A	N/A	N/A	
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
		5 Years								N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A
										N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
<i>Preferred Co-Location Facility</i>	<i>Internet</i>	3 Years							N/A	N/A	N/A		
										N/A	N/A	N/A	
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Walnut High School	Suzanne Middle School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Walnut High School	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Suzanne Middle School	Vejar Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Vejar Elementary School	C.J. Morris Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Westhoff Elementary School	College-wood Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Chaparral Middle School	Maple Hill Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Chaparral Middle School	Quail Summit Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
Evergreen Elementary School	Castle Rock Elementary School	3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
				5 Years							N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost		
		3 Years							N/A	N/A	N/A		
									N/A	N/A	N/A		
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
										N/A	N/A	N/A	
		5 Years									N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A
											N/A	N/A	N/A

Point-Point Based MAN - Pricing Worksheet

Link Endpoint 1	Link Endpoint 2	Contract Duration	Max Bandwidth Desired	Years 1-3 or 1-5 Monthly Cost	Year 4 or 6 Monthly Cost	Bandwidth Upcharge	SLA XRef	Comment XRef	Contract Annual Cost	Full Contract Cost	Additional Year Annual Cost
-----------------	-----------------	-------------------	-----------------------	-------------------------------	--------------------------	--------------------	----------	--------------	----------------------	--------------------	-----------------------------

Periodic costs includes:

- All service, engineering permits, construction, rights of way, pole attachments and maintenance charges necessary to establish and maintain the service.
- All taxes.
- Access to current documentation needed for the District to properly operate, maintain, and troubleshoot the MAN (as described in your narrative response)
- Provision of support and maintenance services (as described in your narrative response).

Periodic costs may be subject to reductions, from time to time, as defined in the Service Level and Support Worksheet.

Bandwidth upcharges will only apply when changing bandwidth across a threshold, as described in the RFP.

Date

Signature of Officer

Name and Title of Officer



Metropolitan Area Network RFP #120309-10 Service Level and Support Agreement List

#	Cross-Reference to Service Level and Support Agreement
1	The District's proposed minimum service level and support agreement, and the default agreement when not stated otherwise. The terms of this agreement can be found in section 6.4.3 of the request for proposal document.
2	
3	
4	
5	
6	
7	
8	
9	
10	

(Date)	(Signature of Officer)	(Name and Title of Officer)



Metropolitan Area Network RFP #120309-10 Comments List

#	Comment
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	

(Date)	(Signature of Officer)	(Name and Title of Officer)



Metropolitan Area Network RFP #120309-10 Proposal Form Agreement

TO: WALNUT VALLEY UNIFIED SCHOOL DISTRICT, acting by and through its Governing Board, herein called the "DISTRICT":

FROM:

(Proper Name of Vendor)

- 1) Pursuant to your Notice to Vendors and the other documents relating thereto, the undersigned Vendor, having become familiarized with the terms of the complete contract, as defined in the Agreement, the local conditions affecting the performance of the contract and the cost of the work at the place where the work is to be done, hereby proposes and agrees to be bound by all the terms and conditions of the complete project documents and agrees to perform, within the time stipulated, the contract, including all of its component parts, and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expendable equipment, and all applicable taxes, utility and transportation services necessary to perform the contract and complete in a good workmanlike manner all of the work required, in connection with the following:

RFP Number 120309-10

Service Provision of an Ethernet Metropolitan Area Network (MAN)

all in strict conformity with the complete contract as defined in the Agreement, including the following addenda:

Addendum Number:	_____	Date	_____
Addendum Number:	_____	Date	_____
Addendum Number:	_____	Date	_____
Addendum Number:	_____	Date	_____

on file at the PURCHASING DIRECTOR's Office.

- 2) Each individual proposal term shall be determined from the specifications, and all other portions of the project documents, and shall include all items necessary to complete the work, including the assumption of all obligations, duties, and responsibilities necessary for the successful completion of the contract and the furnishing of all materials and equipment required to be incorporated in and form a permanent part of the work: tools, equipment, supplies, transportation, facilities, labor, superintendence, and services required to perform and complete the work; and bonds, insurance and submittals; all as per the requirements of the project documents, whether or not expressly listed or designated.
- 3) In submitting this proposal, the Vendor acknowledges that the Terms and Conditions for the Project are an integral part of the RFP Documents and that the Terms and Conditions have been read, understood and accepted by Vendor. The Vendor understands and agrees not to disclaim knowledge of the meaning and effect of any term or provision of the General Conditions and agrees to strictly abide by their meaning and intent.
- 4) It is understood that the District reserves the right to reject this proposal and that this proposal shall remain open and not be withdrawn for the period specified in the Notice to Vendors Calling for Proposals.
- 5) The required Cloud Based MAN Pricing Worksheet is hereto attached.



Metropolitan Area Network RFP #120309-10 Proposal Form Agreement

- 6) The required Point-Point Based MAN Pricing Worksheet is hereto attached.
- 7) The required Service Level and Support Agreement List (with referenced attachments) is hereto attached.
- 8) The required Comments List is hereto attached.
- 9) The required Non-Collusion Affidavit is hereto attached.
- 10) The required General Information Required of Vendor form is hereto attached.
- 11) The required SPIN Certificate of Understanding form is hereto attached.
- 12) The required Requirements Worksheet form is hereto attached.
- 13) The required List of References form is hereto attached.
- 14) The required Site Visit Certification is hereto attached.
- 15) Communications conveying acceptance of proposals, requests for additional information or other correspondence should be addressed to the undersigned at the address stated below.

-
-
- 16) The name of all persons interested in the foregoing proposal as principals are as follows:

(IMPORTANT NOTICE: If Vendor or other interested person is a corporation, state legal name of corporation, also names of the chairman of the board, president, secretary, treasurer, and manager thereof; if a co-partnership, state true name of firm, also names of all individual co-partners composing firm; if Vendor or other interested person is an individual, state first and last name in full.)

- 17) If the Vendor is a corporation, the undersigned hereby represents and warrants that the corporation is duly incorporated and is in good standing in the State of _____ and that whose title is _____ and _____ whose title is _____ is/are authorized to act for and bind the corporation.
- 18) The undersigned hereby warrants that the Vendor has the appropriate license(s) and that such license entitles the Vendor to provide the work; that such license(s) will be in full force and effect throughout the duration of performance under this contract.
- 19) The Vendor hereby certifies that it is, and at all times during the performance of work hereunder shall be, in full compliance with the provisions of the Immigration Reform and Control Act of 1986 ("IRCA") in the hiring of its employees, and the Vendor shall indemnify, hold harmless and defend the District against any and all actions, proceedings, penalties or claims arising out of the Vendor's failure to comply strictly with the IRCA.
- 20) It is understood and agreed that if requested by the District, the Vendor shall furnish a notarized financial statement, references, and other information sufficiently comprehensive to permit an appraisal of its current financial condition.



Metropolitan Area Network RFP #120309-10 Proposal Form Agreement

The undersigned hereby declares that all of the representations of this proposal are made under penalty of perjury under the laws of the State of California and covenants that it has complied with signature requirements described in paragraph 3 (Signature) of terms & conditions.

Individual Name: _____

Vendor Signed by: _____

Date: _____

Business Address: _____

Partnership Name _____

Signed by: _____, Partner

Business Address: _____

Date: _____

Other Partners: _____

Corporation Name: _____

(a _____ Corporation¹)

Business Address: _____

Signed by: _____

Chairman of Board/President/Vice President

Date: _____

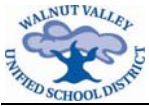
Signed by: _____

Secretary/Chief Financial Officer/Assistant Treasurer

Date: _____

[Seal and Attest]

¹ A corporation receiving the award shall furnish evidence of its corporate existence and evidence that the officer signing the Agreement and Bonds is duly authorized to do so.



Metropolitan Area Network RFP #120309-10 Proposal Form Agreement

Joint Venture Name: _____

Signed by: _____, Joint Venture

Date: _____

Business Address: _____

Other Parties to Joint Venture:

If an individual: _____

(Signed)

Doing Business as: _____;

If a Partnership: _____

Signed by: _____, Partner

If a Corporation: _____

(a _____ Corporation)

Signed by: _____

Chairman of Board/President/Vice President

Date: _____

Signed by: _____

Secretary/Chief Financial Officer/Assistant Treasurer

Date: _____

[Seal and Attest]

ALL SIGNATURES MUST BE IN BLUE PERMANENT INK.



Metropolitan Area Network RFP #120309-10

General Information Required of Vendor

The Vendor shall furnish the following information. Failure to comply with this requirement may cause its rejection. Please fill out the unshaded sections in the form below. Also, additional sheets may be attached if necessary. "You" or "your" as used herein refers to the Vendor's firm and any of its officers, directors, shareholders, parties and principals. The District has discretion to request additional information. Omission of any material information is grounds for disqualification.

General Information Required of Vendor			
Firm Name			
Firm Address			
Firm Telephone			
Firm Fax			
Type of Firm (Mark an 'X' for the appropriate one)	Individual		
	Partnership		
	Corporation		
	Joint Venture		
All Officers of the Firm:	Name	Title	
Number of years as a Vendor of this type			
Number of years experience that your organization has in providing Ethernet Metropolitan Area Networking Services			
Has your Firm or any of its principals defaulted so as to cause a loss to a surety? (Please answer Yes or No)			
If Yes, Give Dates, Name & Address of Surety, and Details	Date	Name & Address of Surety	Details
Has your Firm or any of its principals been assessed liquidated damages for any project in the past five years? (Please answer Yes or No)			



Metropolitan Area Network RFP #120309-10 General Information Required of Vendor

General Information Required of Vendor	
If Yes, explain	
Has your Firm or any of your principals been in litigation or arbitration or dispute of any kind on a question or questions relating to project(s) during the past five years? (Please answer Yes or No)	
If Yes, explain, and provide name of organization, details of the dispute, case name and case number:	
Has your Firm or any of your principals ever failed to complete a project in the last five years? (Please answer Yes or No)	
If yes, give owner's name and details:	
Do you now or have you ever had any direct or indirect business, financial or other connection with any official, employee or consultant of the District? (Please answer Yes or No)	
If yes, please elaborate	

* * *

(Signatures on next page)



Metropolitan Area Network RFP #120309-10 General Information Required of Vendor

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing General Information Required of Vendor is true and correct.

Executed this _____ day of _____, 20____, at
_____, State of _____.

Signature

Print Name

Title



Metropolitan Area Network RFP #120309-10

List of References

Reference # 1	
Contact Name	
Contact Title	
Contact's Telephone	
Contact's Email Address	
Organization Name	
Organization Address	
Date of Contract	
Date Service Was Fully "Turned Up"	
Nature & Duration of Service	
Is This a Candidate for a Site Visit?	

Reference # 2	
Contact Name	
Contact Title	
Contact's Telephone	
Contact's Email Address	
Organization Name	
Organization Address	
Date of Contract	
Date Service Was Fully "Turned Up"	
Nature & Duration of Service	
Is This a Candidate for a Site Visit?	

Reference # 3	
Contact Name	
Contact Title	
Contact's Telephone	
Contact's Email Address	
Organization Name	
Organization Address	



Metropolitan Area Network RFP #120309-10

List of References

Reference # 3	
Date of Contract	
Date Service Was Fully "Turned Up"	
Nature & Duration of Service	
Is This a Candidate for a Site Visit?	

Reference # 4	
Contact Name	
Contact Title	
Contact's Telephone	
Contact's Email Address	
Organization Name	
Organization Address	
Date of Contract	
Date Service Was Fully "Turned Up"	
Nature & Duration of Service	
Is This a Candidate for a Site Visit?	

Reference # 5	
Contact Name	
Contact Title	
Contact's Telephone	
Contact's Email Address	
Organization Name	
Organization Address	
Date of Contract	
Date Service Was Fully "Turned Up"	
Nature & Duration of Service	
Is This a Candidate for a Site Visit?	



Metropolitan Area Network RFP #120309-10 List of References

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this _____ day of _____, 20____, at
_____, State of _____.

Signature

Print Name

Title



Metropolitan Area Network RFP #120309-10 SPIN Certification of Understanding

E-Rate Certification

I, _____, certify that _____,
(Print or Type Name) (Company Name)

is a Service Provider as defined by the E-Rate Program and has not been suspended or disbarred from participating by the Federal Communications Commission. Our SPIN # is _____, and we have operated under this _____ SPIN for _____ years.
(Type Service Provider ID) (number)

I also certify to the acceptance of the following:

1. All information necessary to respond to any PIA (Program Integrity Assurance), Item 25 Selective Review, or Audit performed by the FCC, the SLD, or their designated authority, will be furnished completely and in a timely manner sufficient to meet the any response deadlines;
2. In the event an appeal is necessary, all information necessary to complete the appeal will be furnished completely and in a timely manner to the Walnut Valley Unified School District, its attorney(s), or authorized agent;
3. Any contract awarded based upon RFP# 120309-10 is contingent upon the receipt of a Funding Commitment Decision Letter (FCDL) from the SLD that awards the requested discounts in full. In the event that partial funding or no funding is granted, the District reserves the right to cancel the contract in whole or in part;
4. The District will be invoiced for the only the matching funds portion, and it is our responsibility, as the E-Rate Service Provider, to invoice the SLD for the remaining “non-discount” portion. This billing method is known as the SPI (Service Provider Invoice) method.

(Original Signature in Blue Ink)

____/____/_____
(Today’s Date)

(Print or Type Name)

(Title)



Metropolitan Area Network RFP #120309-10
Non-Collusion Affidavit

(Public Contract Code Section 7106)

State of California)

) ss

County of _____)

_____, being first duly sworn, deposes and says that he/she/they is/are _____ of _____ the party making the foregoing proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the Vendor has not directly or indirectly induced or solicited any other Vendor to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived, or agreed with any Vendor or anyone else to put in a sham proposal, or that anyone shall refrain from proposing; that the Vendor has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the Vendor or any other Vendor, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other Vendor, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the proposal are true; and, further, that the Vendor has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company, association, organization, or to any member or agent thereof to effectuate a collusive or sham proposal.

If the Vendor is a corporation, this Affidavit shall be executed by either the chairman of the board, president, or vice president, and if a different individual, also by the secretary, chief financial officer, or assistant treasurer. Executed on this _____ day of _____, 20__ at _____.

Name of Vendor (Print or Type)

Signature

Signature

Print Name

Print Name

Title

Title

Subscribed and sworn to (or affirmed) before me this _____ day of _____, 20__.

[SEAL]

Notary Public in and for the State of California

My Commission Expires: _____



Metropolitan Area Network RFP #120309-10 Site Visit Certification

I certify that I have visited the site of the proposed work and have fully acquainted myself with the conditions relating to construction and labor. I fully understand the facilities, difficulties, and restrictions attending the execution of the work under contract.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

I fully indemnify WALNUT VALLEY UNIFIED SCHOOL DISTRICT and the ARCHITECT, and all of their respective officers, agents, employees, and consultants from any damage, or omissions, related to conditions that could have been identified during my visit to the site.

(Signature of Bidder)

(Typed name of Bidder)

SUBSCRIBED BEFORE ME on this ____ day of _____, 2009.

(Notary Public)

My commission expires: _____